

12 February 2013

CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED 31 DECEMBER 2012

Financial Highlights

For the nine months ended 31 December 2012 (3Q FY2012)

	3Q FY2012		3Q FY2011
	Millions of yen	Thousands of US dollars	Millions of yen
Net sales	217,304	2,512,185	225,212
Operating income	8,891	102,786	6,031
Ordinary income	6,890	79,653	1,381
Net income	7,320	84,624	(7,186)
Earnings per share (yen)	40.03	\$0.46	(39.32)
	31 December 2012 3		31 March 2012
Total assets	373,877	4,322,277	386,128
Net assets	37,854	437,618	31,965

Note: Japanese yen amounts have been converted into US dollars, for convenience only, using the rate of 86.5 yen/dollar.

Business Results

1. Overview

For the nine-month period ending 31 December 2012, on a consolidated basis, SEIKO HOLDINGS CORPORATION ("Company") reported domestic net sales of 112.0 billion yen (a year-on-year increase of 1.9%) and overseas net sales of 105.2 billion yen (a year-on-year decrease of 8.7%), with the latter comprising 48.4% of net sales overall (relative to 51.2% for the same period last fiscal year). In terms of income, operating income came to 8.8 billion yen, a 2.8 billion-yen increase over the same period last fiscal year. This was driven chiefly by reductions in the cost of sales achieved in part through restructuring efforts conducted during the last fiscal year. Moreover, due to a year-on-year improvement in non-operating income and expenditure, ordinary income increased by 5.5 billion yen over the same period last fiscal year to become 6.8 billion yen. However, although 3.6 billion yen in insurance income and 1.5

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billion yen in gains on sales of noncurrent assets were posted under extraordinary income, a total of 2.4 billion yen consisting mainly of 0.6 billion yen in losses on disasters and 0.7 billion yen in special extra retirement payments was posted under extraordinary loss. Consequently, quarterly net income minus income taxes and minority interests in income came to 7.3 billion yen (relative to net losses of 7.1 billion yen for the same period last fiscal year). It should be noted that out of loss on the valuation of investment in securities posted for the second quarter, 6.3 billion yen has been reversed during the third quarter due to a recovery in the market value of those securities.

2. Results by Segment

Results for each segment are as follows:

a. Watch business

Net sales under the watch business for the nine-month period ending 31 December 2012 came to 91.5 billion yen, a year-on-year increase of 5.5 billion yen, or 6.5%. In Japan, sales across a wide spectrum of price ranges, from the GRAND SEIKO, CREDOR and other high-value range products to the LUKIA ladies' watch model, the BRIGHTZ men's watch model and other medium- to low-value range products, demonstrated improved growth over the same period last fiscal year. Following its release in September 2012, the ASTRON, which represents the world's first solar GPS watch, also continues to enjoy brisk sales. On the overseas front, sales to China and other Asian countries as well as those to South America progressed satisfactorily. Sales also exceeded those during the same period last fiscal year for Europe and the United States as well. Amid sluggish market conditions mainly in Europe, the decline experienced in watch movement sales was kept to a minimum. With regards to income, the increase in net sales yielded a year-on-year increase of 0.8 billion yen, or 11.6%, in operating income, bringing it to 8.6 billion yen.

b. Electronic components business

Net sales in the electronic components business came to 98.4 billion yen (a year-on-year decrease of 12.4%). On a per-domain basis, orders of electronic devices, specifically semiconductors, had trended toward recovery in the first half of the fiscal year. This was largely driven by orders of automobile semiconductors. However,

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orders became sluggish after entering the second half of the fiscal year. Among mechatronic devices, sales growth for the Company's hard disk components, which remain in mid-recovery from damage inflicted by the floods in Thailand, has stalled due to sluggish PC demand. Among systems applications, PHS products in particular continued over the previous fiscal year to perform strongly. Sales of Geiger counters also progressed at a brisk pace. While net sales under this business decreased year on year, operating expenses were reduced through restructuring efforts conducted during the last fiscal year. Consequently, under income, operating income improved to 0.8 billion yen (relative to operating losses of 0.2 billion yen for the same period last fiscal year).

c. Clock business

Net sales in the clock business came to 6.9 billion yen (a year-on-year decrease of 6.6%). While sales both within and outside of Japan got off to a late start in the first half of the fiscal year due mostly to production delays caused by the floods in Thailand, beginning with the third quarter, sales have been trending towards recovery. In terms of income, operating losses came to 0.4 billion yen (relative to 0.2 billion yen in operating losses for the same period last fiscal year).

d. Optical products business

Net sales in the optical products business came to 16.3 billion yen (a year-on-year decrease of 4.7%). In Japan, although sales of both high value-added single-vision lenses and the SEIKO PURSUIT PV, which boasts the world's first Cross Surface Design® (double-sided control design), progressed on a favorable note, falling unit prices for these products caused their sales growth to stall. On the overseas front, despite growth in sales of back-surface progressive lenses in the United States, overall sales in that market fell below those during the same period last fiscal year. In Europe, products for major chain stores progressed on a brisk note. With regards to income, the Company posted 87 million yen in operating income, a year-on-year decrease of 197 million yen, or 69.4%.

e. Other businesses

In other businesses, net sales came to 10.2 billion yen (a year-on-year increase of 1.4%) and operating income to 91 million yen (relative to operating losses of 0.5 billion yen for the same period last fiscal year). Sales at Wako's main building

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progressed steadily mainly by virtue of recovered levels of domestic consumption. Additionally, sales of system clocks and sports timing devices exceeded those during the same period last fiscal year.

Financial Condition

Status of Assets, Liabilities, and Net Assets

Total assets at the close of the nine-month period ending 31 December 2012 amounted to 373.8 billion yen, a decline of 12.2 billion yen relative to the close of the previous fiscal year. Total current assets came to 172.4 billion yen, a decrease of 2.6 billion yen. This was mainly the culmination of a 2.2 billion-yen decrease in cash and deposits, a 2.5 billion-yen decrease in notes and accounts receivable-trade and a 4.5 billion-yen decrease in accounts receivable-other, which negated a 7.1 billion-yen increase in inventories. Under noncurrent assets, a 1.2 billion-yen decrease in property, plant and equipment, a 4.1 billion-yen decrease in intangible assets and a 4.1 billion-yen decrease in investment and other assets caused total noncurrent assets to decrease by 9.5 billion yen to 201.4 billion yen.

For liabilities, the Company posted 336.0 billion yen in total liabilities, a decrease of 18.1 billion yen over the close of the previous fiscal year. This was driven chiefly by a decrease of 14.6 billion yen in long- and short-term loans payable and a decrease of 5.9 billion yen in accounts payable-other that negated an increase of 0.7 billion yen in notes and accounts payable-trade.

The posting of quarterly net income was the main contributor to an increase of 7.6 billion yen posted in shareholders' equity. After factoring in a decline of 2.3 billion yen in accumulated other comprehensive income, this was the chief determinant of a 5.8 billion-yen increase in net assets over the close of the previous fiscal year, bringing total net assets to 37.8 billion yen.

Outlook for the Year Ending 31 March 2013

Taking into account the impact of the transfer of its scientific instruments business during the fourth quarter of the current fiscal year, particularly the accompanying decrease in net sales, as well as its modified outlook on mainly extraordinary income

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and losses, the Company has revised its consolidated business results forecast for the full fiscal year.

The Company's business results forecast following revision is as follows:

■ Forecast for the consolidated business results for the year ending 31 March 2013 (FY2012)

	Amount	Year-on-year
	(Billions of yen)	change (%)
Net sales	280.0	-5. <i>7</i>
Operating income	9.0	33.7
Ordinary income	5.0	290.5
Net income	9.0	_

■ Forecasted results by segment for the year ending 31 March 2013 (FY2012)

	Net Sales (Billions of yen)	Operating Income (Billions of yen)
Watch Business	115.0	8.5
Electronic Components Business	125.0	1.5
Clock Business	9.0	0
Optical Products Business	24.0	0.5
Other Businesses	15.0	0.5
Total for all business segments	288.0	11.0
Consolidated total	280.0	9.0

Note: Consolidated total represents figures after consolidation adjustment such as the elimination of intersegment sales.

The forecasted results which appear in this report have been prepared based solely on the information which was available to us as of the date on which the report was released. As a result, actual results may differ from the forecasted figures due to a number of factors, such as changes in the business environment in the future.

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Balance Sheets

Seiko Holdings Corporation and Consolidated Subsidiaries

31 December 2012

		Millions of	yen
	31 December 2012	31 March 2012	
	Amount	Amount	
Assets			
Current assets:			
Cash and deposits	49,551	51,765	
Notes and accounts receivable-trade	47,891	50,483	
Inventories	66,526	59,370	
Accounts receivable-other	2,028	6,554	
Deferred tax assets	3,257	3,759	
Other	5,122	4,760	
Allowance for doubtful accounts	(1,977)	(1,600)	
Total current assets	172,400	175,092	
Noncurrent assets:			
Property, plant and equipment:			
Buildings and structures	102,344	107,138	
Machinery, equipment and vehicles	99,250	95,607	
Tools, furniture and fixtures	34,260	34,369	
Other	5,602	4,781	
Accumulated depreciation	(173,344)	(171,802)	
Land	79,419	81,289	
Construction in progress	4,169	1,601	
Subtotal	151,702	152,985	
Intangible assets:			
Goodwill	9,723	10,269	
Other	6,422	9,993	
Subtotal	16,146	20,263	
Investments and other assets:			
Investment securities	26,736	30,190	
Deferred tax assets	1,539	1,620	
Other	8,770	9,415	
Allowance for doubtful accounts	(3,418)	(3,439)	
Subtotal	33,628	37,786	
Total noncurrent assets	201,476	211,035	
Total assets	373,877	386,128	

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			Millions of yen
	31 December 2012	31 March 2012	
	Amount	Amount	
Liabilities			
Current liabilities:			
Notes and accounts payable-trade	44,773	44,005	
Short-term loans payable	75,384	76,454	
Current portion of long-term loans payable	76,380	55,188	
Accounts payable-other	11,036	16,962	
Income taxes payable	1,391	1 <i>,</i> 751	
Deferred tax liabilities	75	63	
Provision for bonuses	1,005	1,337	
Other provision	669	833	
Asset retirement obligations	18	35	
Other	12,238	9,854	
Total current liabilities	222,972	206,487	
Noncurrent liabilities:			
Long-term loans payable	71,067	105,807	
Deferred tax liabilities	4,784	5,555	
Deferred tax liabilities for land revaluation	4,218	4,808	
Provision for retirement benefits	21,686	21,843	
Other provision	1,079	998	
Asset retirement obligations	342	338	
Negative goodwill	284	568	
Other	9,586	7,753	
Total noncurrent liabilities	113,049	147,675	

336,022

Total liabilities

354,162

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			Millions of yen
_	31 December 2012	31 March 2012	
	Amount	Amount	
Net assets			
Shareholders□ equity:			
Capital stock	10,000	10,000	
Capital surplus	2,853	7,550	
Retained earnings	24,115	11,746	
Treasury stock	(878)	(880)	
Subtotal	36,089	28,416	
Accumulated other comprehensive income	:		
Valuation difference on			
available-for-sale securities	(4,041)	(338)	
Deferred gains or losses on hedges	(344)	(273)	
Revaluation reserve for land	7,617	7,835	
Foreign currency translation adjustment	(9,902)	(11,560)	
Subtotal	(6,671)	(4,336)	
Minority interests	8,435	7,885	
Total net assets	37,854	31,965	
Total liabilities and net assets	373,877	386,128	

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Statements of Income

Seiko Holdings Corporation and Consolidated Subsidiaries For the Nine Months Ended 31 December 2012

		Millions of
_	3Q FY 2012	3Q FY 2011
	Amount	Amount
Net sales	217,304	225,212
Cost of sales	148,622	157,133
Gross profit	68,681	68,078
Selling, general and administrative expenses	59,790	62,046
Operating income	8,891	6,031
Non-operating income:		
Interest income	160	223
Dividends income	224	199
Equity in earnings of affiliates	499	284
Other	1,522	1,034
Subtotal	2,407	1,741
Non-operating expenses:		
Interest expenses	3,645	4,055
Other	761	2,335
Subtotal	4,407	6,391
Ordinary income	6,890	1,381
Extraordinary income:		
Insurance income	3,676	_
Gain on sale of noncurrent assets	1,560	252
Reversal of provision for loss on disaster	_	367
Subtotal	5,237	620
Extraordinary loss:	,	
Special extra retirement payments	723	100
Loss on disaster	694	267
Loss on valuation of investment securities	122	_
Loss on valuation of inventories	_	2,724
Loss on sales of investment securities	_	136
Other	868	345
Subtotal	2,408	3,574
Income (loss) before income taxes and minority interests	9,719	(1,571)
Income taxes	, 1,798	4,824
Income (loss) before minority interests	7,921	(6,396)
Minority interests in income	600	789
Net income (loss)	7,320	(7,186)

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Statements of Comprehensive Income

Seiko Holdings Corporation and Consolidated Subsidiaries For the Nine Months Ended 31 December 2012

		Millions of yen
	3Q FY 2012	3Q FY 2011
	Amount	Amount
Income (loss) before minority interests	7,921	(6,396)
Other comprehensive income		
Valuation difference on available-for-sale securities	(3,621)	(2,287)
Deferred gains or losses on hedges	(71)	(179)
Revaluation reserve for land	283	681
Foreign currency translation adjustment	1,820	(2,333)
Share of other comprehensive income of associates		
accounted for using equity method	(228)	74
Subtotal	(1,817)	(4,044)
Comprehensive income	6,103	(10,441)
Comprehensive income attributable to		
owners of the parent	5,487	(11,137)
Comprehensive income attributable to		
minority interests	616	696

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Segment Information

1. Information about Net Sales and Operating Income (Loss) by Reported Segment (For the Nine Months Ended 31 December 2011)

		Millions of yen
	Sales	Operating Income
	3Q FY 2011	3Q FY 2011
Watch Business	85,985	7,717
Electronic Components Business	112,414	(254)
Clock Business	7,442	(226)
Optical Products Business	17,143	284
Other businesses	10,073	(502)
Total for all business segments	233,059	7,018
Eliminations and common	(7,847)	(987)
Total	225,212	6,031

2. Information about Net Sales and Operating Income (Loss) by Reported Segment (For the Nine Months Ended 31 December 2012)

		Millions of yen
	Sales 3Q FY 2012	Operating Income 3Q FY 2012
Watch Business	91,558	8,610
Electronic Components Business	98,462	874
Clock Business	6,952	(483)
Optical Products Business	16,331	87
Other businesses	10,213	91
Total for all business segments	223,518	9,180
Eliminations and common	(6,213)	(289)
Total	217,304	8,891

Notes:

- 1. Adjustments to segment income in the amount of -289 million yen include -546 million yen in the amortization of goodwill, 1,058 million yen that mainly consists of the elimination of intra-segment transactions, and -801 million yen in company-wide expenses not appropriated to each reported segment. Company-wide expenses primarily consist of expenses that fall under the parent company (holding company).
- 2. Segment income (loss) has been adjusted for alongside operating income on the consolidated quarterly statements of income.

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Reported Segment	Main Products
Watch Business	Watches, watch movements
Electronic Components Business	Hard disk components, semiconductors, quartz crystals,
	micro batteries and materials, information systems, IC
	dictionaries, printers, scientific instruments, network
	systems, and shutters for cameras
Clock Business	Clocks
Optical Products Business	Optical lenses and frames
Other Businesses	High-end clothing and miscellaneous goods, system
	clocks, sports timing equipments and real estate rental

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