[Translation]

Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

(Stock Exchange Code 8050) June 7, 2019

### To Shareholders with Voting Rights:

Yoshinobu Nakamura President SEIKO HOLDINGS CORPORATION 5-11, Ginza 4-chome, Chuo-ku, Tokyo

#### NOTICE OF THE 158TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

We would like to express our appreciation for your continued support and patronage. You are cordially invited to attend the 158th Ordinary General Meeting of Shareholders of SEIKO HOLDINGS CORPORATION (the "Company"). The meeting will be held for the purposes described below.

If you are unable to attend the meeting, you can exercise your voting rights in writing, or via the Internet. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights in either of the methods described on pages 2 and 3 by 6 p.m. on Wednesday, June 26, 2019, Japan time.

| 1. Date and Time: | Thursday, June 27, 2019, at 10 a.m. Japan time<br>(The reception desk will open at 9 a.m. Japan time.)            |
|-------------------|---|
| 2. Place:         | Toranomon Hills Forum Hall B<br>Toranomon Hills Mori Tower 4F<br>23-3, Toranomon 1-chome, Minato-ku, Tokyo, Japan |

## 3. Meeting Agenda:

| Matters to be reported:   | The Business Report, Non-consolidated Financial Statements,<br>Consolidated Financial Statements and results of audits by the<br>Accounting Auditor and the Board of Corporate Auditors of the<br>Consolidated Financial Statements, for the Company's Fiscal Year<br>Ended on March 31, 2019 (from April 1, 2018 to March 31, 2019) |
|---------------------------|--|
| Proposals to be resolved: | <ul><li>Proposal 1: Distribution of Surplus</li><li>Proposal 2: Election of Eleven (11) Directors</li><li>Proposal 3: Election of Two (2) Corporate Auditors</li></ul>   |

### 4. Decisions Concerning Convocation

- (1) Should you choose to exercise your voting rights via a proxy, you may designate a shareholder other than yourself, who is entitled to vote with respect to the Company, as your proxy. In such case, please have the proxy submit a power of attorney together with your Voting Rights Exercise Form to the reception desk.
- (2) Should you diversely exercise your voting rights, please notify the Company in writing to this effect, together with the reason thereof, at least three days prior to the date of the General Meeting of Shareholders.

Regarding disclosures on the Internet

- Among the documents to be provided with this Notice, the following items are posted on the Company's website (at the URL provided below) via the Internet pursuant to laws and regulations and Article 16 of the Articles of Incorporation of the Company; therefore, they are not included in the documents attached hereto:
  - (i) "Consolidated Statements of Changes in Equity" and "Notes to Consolidated Financial Statements" for Consolidated Financial Statements
  - (ii) "Non-Consolidated Statements of Changes in Equity" and "Notes to Non-Consolidated Financial Statements" for Non-Consolidated Financial Statements

The Consolidated Financial Statements and Non-Consolidated Financial Statements that the Board of Corporate Auditors and the Accounting Auditor have audited contain the Consolidated Statements of Changes in Equity, Notes to Consolidated Financial Statements, Non-Consolidated Statements of Changes in Equity and Notes to Non-Consolidated Financial Statements as posted on the Company's website.

Should any of the Reference Documents for the General Meeting of Shareholders, Business Report, Consolidated Financial Statements or Non-consolidated Financial Statements require revisions, the revised versions will be posted on the Company's website (at the URL provided below).

| The Company's | English: <u>https://www.seiko.co.jp/en/ir/</u> , |
|---------------|--|
| Website       | Japanese: <u>https://www.seiko.co.jp/ir/</u>     |

#### Notice regarding Exercise of Voting Rights

Voting rights may be exercised by any of the means described below. Shareholders are requested to review the Reference Documents for the General Meeting of Shareholders before exercising voting rights.

#### Shareholders attending the meeting in person

Date and time of the meeting: Thursday, June 27, 2019, at 10 a.m., Japan time When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk. Please also bring this convocation notice.

#### Shareholders not attending the meeting in person

Exercise of voting rights in writing (by mail): Deadline: Must reach the Company by 6 p.m. on Wednesday, June 26, 2019, Japan time

Please indicate your votes for or against the proposals on the enclosed Voting Rights Exercise Form and return the same so that it is received by the deadline for exercising voting rights.

Exercise of voting rights by electromagnetic means (via the Internet): Deadline: By 6 p.m. on Wednesday, June 26, 2019, Japan time

Please refer to the Notice regarding Exercise of Voting Rights through the Internet provided on the next page, access the Company's designated voting website (https://soukai.mizuho-tb.co.jp/), and enter your votes for or against the proposals in accordance with the screen instructions.

### Notice regarding Exercise of Voting Rights via the Internet

- 1. Exercise of voting rights via the Internet
  - (1) Voting rights may be exercised through the Company's designated voting website (at the URL provided below), in lieu of exercising voting rights in writing. When voting via the Internet, you should log in by using your voting rights exercise code and password displayed on the right-hand side of the enclosed Voting Rights Exercise Form, and enter your votes in accordance with the screen instructions. Please note that you will be required to change your password when you log in for the first time to ensure security.

| Voting Website https://soukai.mizuho-tb.co.jp/ |
|--|
|--|

- (2) The deadline for exercising voting rights is 6 p.m. on Wednesday, June 26, 2019, Japan time, and votes must be entered by the above deadline. Please exercise your voting rights promptly.
- (3) If you exercise a voting right both in writing and via the Internet, the vote submitted through the Internet will be taken as the valid vote. If you exercise a voting right multiple times via the Internet, the vote last submitted will be taken as the valid vote.
- (4) The password (including the password that may be changed by a shareholder) is valid only for this general meeting of shareholders. A new password will be issued at the time of convocation of the next general meeting of shareholders.
- (5) Please note that shareholders are responsible for any expenses incurred for accessing the Internet.

Notes:

- The password is a means to verify the identification of the person casting the vote. Please note that the Company will not ask for your password.
- If a wrong password is entered a certain number of times, it will be locked and may no longer be used. If you have had your password locked, please take the procedures in accordance with the screen instructions.
- Although the operationability of the voting website is checked with a general Internet access device, you may not be able to use the voting website depending on the device you use to access the website.
- 2. Contact information

If you have any questions, please contact Stock Transfer Agent Department, Mizuho Trust & Banking Co., Ltd., the shareholder register administrator.

- Inquiries regarding the operation of the voting website:
   (Toll free, accessible only in Japan) 0120-768-524 (9:00 21:00 on weekdays)
- Other inquiries regarding administration of shares:
   (Toll free, accessible only in Japan) 0120-288-324 (9:00 17:00 on weekdays)

### (For reference)

Institutional investors may use the electronic proxy voting platform operated by ICJ, Inc.

## [Translation] Reference Documents for the General Meeting of Shareholders

Agenda of the Ordinary General Meeting of Shareholders

## **Proposal 1: Distribution of surplus**

The Company has a policy to provide consistent dividend payments while considering the consolidated business results for the year under review and taking into account the enrichment of internal reserves to strengthen our management foundation. Based on this policy, with regard to the year-end dividend for the fiscal year under review, we hereby propose to distribute the surplus as described below.

Matters related to the year-end dividend

(1) Type of dividend assets

Cash

(2) Allotment of dividend property to shareholders and its total amount

Amount per common share: 37.5 yen Total amount of dividends: 1,550,426,175 yen

- Note: As the Company has already paid an interim dividend of 37.5 yen per share, the annual dividend for the 158th fiscal year will be 75 yen per share.
- (3) Effective date of distribution of surplus

June 28, 2019

## **Proposal 2: Election of Eleven (11) Directors**

The Company proposes the election of eleven (11) Directors, as the terms of office of all eleven (11) Directors will expire at the closing of this General Meeting of Shareholders.

The candidates for Director are as follows.

| Candidate<br>No. |                    | Name                  |  | Positions and responsibilities at the Company   |
|------------------|--------------------|-----------------------|--|---|
| 1                | Reappointed        | Shinji<br>Hattori     |  | Chairman & Group CEO  |
| 2                | Reappointed        | Yoshinobu<br>Nakamura |  | President   |
| 3                | Reappointed        | Akihiro<br>Okuma      |  | Executive Director in charge of Secretariat,<br>Human Resources, General Affairs, and IT<br>Planning  |
| 4                | Reappointed        | Hiromi<br>Kanagawa    |  | Director in charge of Public Relations,<br>Sports Branding, and Corporate Culture<br>General Manager of the Corporate Culture<br>Department   |
| 5                | Reappointed        | Shimesu<br>Takizawa   |  | Director in charge of Finance & Corporate<br>Strategy Planning and Long-Term<br>Management & Technology Strategy<br>General Manager of the Finance &<br>Corporate Strategy Planning Department                  |
| 6                | Reappointed        | Kazuhiko<br>Sakamoto  |  | Director in charge of Accounting<br>General Manager of the Accounting<br>Department   |
| 7                | Newly<br>Appointed | Makoto<br>Ichimura    |  | Senior General Manager, Secretaries Office<br>and General Affairs Department<br>General Manager of the Secretaries Office<br>General Manager of the Long-Term<br>Management & Technology Strategy<br>Department |
| 8                | Reappointed        | Shuji<br>Takahashi    |  | Director in charge of Watches Business  |
| 9                | Reappointed        | Tetsu<br>Kobayashi    |  | Director  |
| 10               | Newly<br>Appointed | Tsuyoshi<br>Nagano    | Outside Director<br>Independent Director | _   |
| 11               | Newly<br>Appointed | Yasuko<br>Teraura     | Outside Director<br>Independent Director | _   |

### 1. Shinji Hattori (Date of Birth: January 1, 1953) (Reappointed)

- (1) Number of shares of the Company held: 2,279,289
- (2) Length of service as a Director: 12 years
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 12 out of 13 meetings (92.3%)
- (4) Career, positions, and responsibilities



(5) Significant concurrent positions:

Chairman & CEO of SEIKO WATCH CORPORATION Outside Director of JAPAN POST INSURANCE Co., Ltd.

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Shinji Hattori as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having served as President of the Company and its group companies; and (ii) currently being engaged in strategic planning and management direction for the entire Company Group from a medium- to long-term, and global perspective as Chairman & Group CEO of the Company.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Shinji Hattori.



#### 2. Yoshinobu Nakamura (Date of Birth: October 21, 1949) (Reappointed)

- (1) Number of shares of the Company held: 18,200
- (2) Length of service as a Director: 11 years
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 13 out of 13 meetings (100.0%)
- (4) Career, positions, and responsibilities



| April 1972    | Joined Seikosha Co., Ltd. (currently Seiko Clock Inc. and Seiko Precision Inc.) |
|---------------|---|
| June 2001     | Director of Seiko Precision Inc.  |
| June 2003     | Director of the Company   |
| June 2004     | Executive Director & CFO of SEIKO WATCH CORPORATION                             |
| March 2008    | President of Seiko Clock Inc.   |
| June 2008     | Director of the Company   |
| December 2008 | Senior Executive Director of the Company  |
| May 2010      | Senior Executive Director (Representative Director) of the Company              |
| October 2012  | President of the Company (to present)   |
| April 2018    | Chairman of Seiko Instruments Inc. (to present)                                 |

(5) Significant concurrent positions:

Chairman of Seiko Instruments Inc.

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Yoshinobu Nakamura as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having directed the Company Group's management as President of the Company for many years; and (ii) mainly having promoted the business portfolio restructuring to improve financial standing and maximize business income.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Yoshinobu Nakamura.

### 3. Akihiro Okuma (Date of Birth: September 9, 1960) (Reappointed)

- (1) Number of shares of the Company held: 4,800
- (2) Length of service as a Director: 6 years
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 13 out of 13 meetings (100.0%)
- (4) Career, positions, and responsibilities



(5) Significant concurrent positions:

Director, Executive Vice President of Seiko Instruments Inc. Director and Executive Vice President of SEIKO Solutions Inc. Outside Director of OHARA INC.

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Akihiro Okuma as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having been engaged mainly in human resource and general affairs as a member of the Company Group since joining the Company; and (ii) currently being in charge of the secretariat, human resources, general affairs, and IT planning as Executive Director of the Company.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Akihiro Okuma.



## 4. Hiromi Kanagawa (Date of Birth: September 30, 1962) (Reappointed)

- (1) Number of shares of the Company held: 2,400
- (2) Length of service as a Director: 3 years
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 13 out of 13 meetings (100.0%)
- (4) Career, positions, and responsibilities



| April 1985   | Joined the Company  |
|--------------|---|
| April 2012   | General Manager, Sales & Marketing Department I, Sales & Marketing Division II, SEIKO WATCH CORPORATION       |
| April 2014   | Senior Vice President of SEIKO WATCH CORPORATION  |
| June 2016    | Director of the Company (to present)  |
| April 2017   | Director in charge of Public Relations, Sports Branding, and<br>Corporate Culture of the Company (to present) |
| January 2018 | General Manager, Corporate Culture Department of the Company (to present)                                     |
| April 2019   | Executive Director of SEIKO Time System Inc. (to present)   |

(5) Significant concurrent positions:

Executive Director of SEIKO Time System Inc.

(6) Reasons for nomination as candidate for director:

The Company nominates Ms. Hiromi Kanagawa as a candidate for Director, expecting her to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing her wealth of experience and achievement, including the following: (i) having been engaged mainly in marketing as a member of the Company Group since joining the Company; and (ii) currently being in charge of public relations, sports branding and corporate culture as Director of the Company.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Ms. Hiromi Kanagawa.

#### 5. Shimesu Takizawa (Date of Birth: July 2, 1963) (Reappointed)

- (1) Number of shares of the Company held: 1,100
- (2) Length of service as a Director: 3 years
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 13 out of 13 meetings (100.0%)
- (4) Career, positions, and responsibilities



| April 1987  | Joined the Company   |
|-------------|--|
| August 1993 | Seconded to SEIKO U.K. Limited   |
| June 2010   | General Manager, Finance & Accounting Department of the Company  |
| June 2016   | Director of the Company (to present)   |
| March 2017  | General Manager, Corporate Strategy & Planning Department<br>(currently Finance & Corporate Strategy Planning Department) of<br>the Company (to present) |
| April 2017  | Director, Executive Vice President of Seiko Instruments Inc. (to present)  |
| June 2018   | Director in charge of Finance & Corporate Strategy Planning and<br>Long-Term Management & Technology Strategy of the Company<br>(to present)             |
| June 2018   | Outside Director of Jedat Inc. (to present)  |

(5) Significant concurrent positions:

Director, Executive Vice President of Seiko Instruments Inc. Outside Director of Jedat Inc.

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Shimesu Takizawa as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having been engaged mainly in finance & accounting, and corporate strategy planning as a member of the Company Group since joining the Company; and (ii) currently being in charge of finance & corporate strategy planning and long-term management & technology Strategy as Director of the Company.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Shimesu Takizawa.

### 6. Kazuhiko Sakamoto (Date of Birth: November 6, 1965) (Reappointed)

- (1) Number of shares of the Company held: 200
- (2) Length of service as a Director: 1 year
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 10 out of 10 meetings (100.0%)
- (4) Career, positions, and responsibilities



| April 1988 | Joined the Company   |
|------------|--|
| June 1994  | Seconded to SEIKO Hong Kong Ltd.   |
| April 2007 | General Manager, Finance & Accounting Department of WAKO Co., Ltd.   |
| June 2010  | General Manager, Corporate Strategy & Planning Department of WAKO Co., Ltd.                                    |
| July 2012  | Senior Vice President of WAKO Co., Ltd.  |
| June 2015  | General Manager, Corporate Strategy & Planning Department of the Company                                       |
| March 2017 | General Manager, Finance & Accounting Department (currently Accounting Department) of the Company (to present) |
| June 2018  | Director in charge of Accounting of the Company (to present)   |
| July 2018  | Director, Senior Vice President of Seiko Instruments Inc. (to present)   |
| April 2019 | Director, Executive Vice President of WAKO Co., Ltd. (to present)  |

(5) Significant concurrent positions:

Director, Senior Vice President of Seiko Instruments Inc. Director, Executive Vice President of WAKO Co., Ltd.

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Kazuhiko Sakamoto as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having been engaged mainly in finance & accounting, and corporate strategy planning as a member of the Company Group since joining the Company; and (ii) currently being in charge of accounting as Director of the Company.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Kazuhiko Sakamoto.

## 7. Makoto Ichimura (Date of Birth: May 12, 1967) (Newly Appointed)

- (1) Number of shares of the Company held: 100
- (2) Length of service as a Director: —
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: —
- (4) Career, positions, and responsibilities



(5) Significant concurrent positions:

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(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Makoto Ichimura as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having been engaged mainly in secretariat, public relations, and corporate strategy planning as a member of the Company Group since joining the Company; and (ii) currently serving as Senior General Manager, Secretaries Office and General Affairs Department of the Company and being involved in management of its group companies.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Makoto Ichimura.



#### 8. Shuji Takahashi (Date of Birth: August 29, 1957) (Reappointed)

- (1) Number of shares of the Company held: 3,200
- (2) Length of service as a Director: 6 years
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 13 out of 13 meetings (100.0%)
- (4) Career, positions, and responsibilities



| April 1980    | Joined the Company   |
|---------------|--|
| April 2004    | General Manager, Merchandising Department II of SEIKO<br>WATCH CORPORATION |
| February 2011 | Senior Vice President of SEIKO WATCH CORPORATION                           |
| June 2012     | Director, Senior Vice President of SEIKO WATCH CORPORATION                 |
| June 2013     | Director of the Company  |
| April 2014    | Director, Executive Vice President of SEIKO WATCH CORPORATION              |
| June 2015     | Director, Senior Executive Vice President of SEIKO WATCH CORPORATION       |
| June 2016     | Executive Director of the Company  |
| April 2017    | Director in charge of Watches Business of the Company (to present)         |
| April 2017    | President & COO & CMO of SEIKO WATCH CORPORATION (to present)              |

(5) Significant concurrent positions:

President & COO & CMO of SEIKO WATCH CORPORATION

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Shuji Takahashi as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having been engaged mainly in public relations and promotion, marketing, and merchandising as a member of the Company Group since joining the Company; and (ii) currently being engaged in management direction as President & COO & CMO of SEIKO WATCH CORPORATION.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Shuji Takahashi.

### 9. Tetsu Kobayashi (Date of Birth: January 17, 1960) (Reappointed)

- (1) Number of shares of the Company held: 4,400
- (2) Length of service as a Director: 1 year
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: 10 out of 10 meetings (100.0%)
- (4) Career, positions, and responsibilities



(5) Significant concurrent positions:

President of Seiko Instruments Inc.

(6) Reasons for nomination as candidate for director:

The Company nominates Mr. Kobayashi as a candidate for Director, expecting him to perform full functions as a Board member in the decision-making to execute important business and supervise the other Directors' execution of their duties by utilizing his wealth of experience and achievement, including the following: (i) having been engaged in planning, development, production, and sales in the Watches Business and the Electronic Devices Business of Seiko Instruments Inc. as a member of the Company Group since joining the Company and having a broad range of knowledge and experience regarding its businesses; and (ii) currently being engaged in management direction as President of Seiko Instruments Inc.

(7) Special relationship of interest between the Company and the candidate for Director:

There is no special relationship of interest between the Company and Mr. Tetsu Kobayashi.



10. Tsuyoshi Nagano (Date of Birth: November 9, 1952) (Newly Appointed) (Outside Director) (Independent Director)

- (1) Number of shares of the Company held: 0
- (2) Length of service as a Director: —
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: —
- (4) Career, positions, and responsibilities



(5) Significant concurrent positions:

President & Chief Executive Officer of Tokio Marine Holdings, Inc. (scheduled to assume the office of Chairman of the Board in June 2019) Chairman of the Board Tokio Marine & Nichido Fire Insurance Co., Ltd. (scheduled to retire in June 2019)

(6) Reasons for nomination as candidate for Outside Director:

The Company nominates Mr. Tsuyoshi Nagano as a candidate for Outside Director, expecting him to provide valuable comments for the Company's Board of Directors from an objective perspective based on his knowledge and experience cultivated in his career as a management member of corporations over many years, and to perform appropriate supervisory functions.



(7) Special relationship of interest between the Company and the candidate for Outside Director and the candidate's independence from the Company:

There is no special relationship of interest between the Company and Mr. Tsuyoshi Nagano.

Mr. Nagano is currently serving as President & Chief Executive Officer of Tokio Marine Holdings, Inc. (scheduled to assume the office of Chairman of the Board in June 2019). The Tokio Marine Group and the Company Group have transactions related to insurance contracts. However, these transactions constitute less than one percent of consolidated ordinary income (equivalent to consolidated net sales) of Tokio Marine Holdings, Inc. and the Company's consolidated net sales, and is thus insignificant. In addition, the Company Group has borrowed funds from the Tokio Marine Group. However, the amount of such borrowings constitutes less than one percent of consolidated total assets of Tokio Marine Holdings, Inc. and the Company, and is thus insignificant.

Mr. Tsuyoshi Nagano satisfies the requirements of an independent director under the rules of the Tokyo Stock Exchange, and will be reported thereto as an independent director if his appointment is approved at this Ordinary General Meeting of Shareholders.

Note: If the election of Mr. Tsuyoshi Nagano is approved at this Ordinary General Meeting of Shareholders, the Company plans to execute an agreement with him that limits his liability for damages under Article 427, paragraph 1 of the Companies Act. The limit on the liability for damages under the said agreement will be the minimum limit of liability prescribed in Article 425, paragraph 1 of the Companies Act.

#### Yasuko Teraura (Date of Birth: October 16, 1970) (Newly Appointed) (Outside Director) (Independent Director)

- (1) Number of shares of the Company held: 0
- (2) Length of service as a Director: —
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: —
- (4) Career, positions, and responsibilities

| April 2000   | Registered as an attorney   |
|--------------|---|
| October 2006 | Certified as a New York State attorney  |
| March 2010   | Established Endeavour Law Office, Partner Attorney of Endeavour Law Office (to present) |
| June 2014    | Outside Director of Neturen Co., Ltd. (to present)                                      |
| June 2018    | Outside Director of Japan Asset Marketing Co., Ltd. (to present)                        |

(5) Significant concurrent positions:

Partner Attorney of Endeavour Law Office Outside Director of Neturen Co., Ltd. Outside Director of Japan Asset Marketing Co., Ltd. (scheduled to retire in June 2019)

(6) Reasons for nomination as candidate for Outside Director:

The Company nominates Ms. Yasuko Teraura as a candidate for Outside Director, expecting her to provide valuable comments for the Company's Board of Directors from an objective perspective based on her many years' of experience and deep insight in the legal profession and to perform appropriate supervisory functions. Although Ms. Teraura does not have any previous experience of being involved in corporate management other than through serving as an Outside Director, the Company has determined that she is capable of appropriately performing the duties of an Outside Director based on the aforementioned reasons.

(7) Special relationship of interest between the Company and the candidate for Outside Director and the candidate's independence from the Company:

There is no special relationship of interest between the Company and Ms. Yasuko Teraura.

Ms. Yasuko Teraura satisfies the requirements of an independent director under the rules of the Tokyo Stock Exchange, and will be reported thereto as an independent director if her appointment is approved at this Ordinary General Meeting of Shareholders.

Note: If the election of Ms. Yasuko Teraura is approved at this Ordinary General Meeting of Shareholders, the Company plans to execute an agreement with her that limits her liability for damages under Article 427, paragraph 1 of the Companies Act. The limit on the liability for damages under the said agreement will be the minimum limit of liability prescribed in Article 425, paragraph 1 of the Companies Act.



### Proposal 3: Election of Two (2) Corporate Auditors

The Company proposes the election of two (2) Corporate Auditors, as the terms of office of two (2) Corporate Auditors, Mr. Yoshiaki Yamauchi and Mr. Yoshiro Aoki, will expire at the closing of this General Meeting of Shareholders.

The Company has obtained consent from the Board of Corporate Auditors with regard to this proposal. The candidates for Corporate Auditors are as follows.

- 1. Hideki Amano (Date of Birth: November 26, 1953) (Newly Appointed) (Outside Corporate Auditor) (Independent Auditor)
  - (1) Number of shares of the Company held: 0
  - (2) Length of service as a Corporate Auditor: —
  - (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: —
     Attendance at the Board of Corporate Auditors meetings during the fiscal year ended March 31, 2019: —
  - (4) Career and positions

| April 1976     | Joined Arthur Andersen (currently KPMG AZSA LLC)  |
|----------------|---|
| September 1980 | Registered as a certified public accountant   |
| September 1992 | Representative Partner of Inoue Saito Eiwa Audit Corporation<br>(currently KPMG AZSA LLC) |
| September 2011 | Vice President (Audit Division) of KPMG AZSA LLC  |
| July 2015      | Executive Senior Partner of KPMG AZSA LLC (retired in June 2016)                          |
| July 2016      | Outside Director of TOPPAN FORMS CO., LTD. (to present)                                   |
| March 2017     | Outside Audit & Supervisory Board Member of Kao<br>Corporation (to present)               |
| June 2018      | Audit & Supervisory Board Members (External) of Ajinomoto Co., Inc. (to present)          |

(5) Significant concurrent positions:

Certified public accountant Outside Director of TOPPAN FORMS CO., LTD. Outside Audit & Supervisory Board Member of Kao Corporation Audit & Supervisory Board Members (External) of Ajinomoto Co., Inc.

(6) Reasons for nomination as candidate for Outside Corporate Auditor:

The Company nominates Mr. Hideki Amano as a candidate for Outside Corporate Auditor, expecting him to perform appropriate audit functions based on his many years of experience and insight as a certified public accountant. Although Mr. Amano does not have any previous experience of being involved in corporate management other than through serving as an Outside Director or an Outside Corporate Auditor, the Company has determined that he is capable of appropriately performing the duties of an Outside Corporate Auditor based on the aforementioned reasons. (7) Special relationship of interest between the Company and the candidate for Outside Corporate Auditor and the candidate's independence from the Company:

There is no special relationship of interest between the Company and Mr. Hideki Amano.

Mr. Amano previously worked at KPMG AZSA LLC, the Accounting Auditor of the Company. However, Mr. Amano did not directly engage in audit work for the Company, and has not been involved in operation of the audit firm since he retired from the said audit firm in June 2016.

Mr. Hideki Amano satisfies the requirements of an independent auditor under the rules of the Tokyo Stock Exchange, and will be reported thereto as an independent auditor if his appointment is approved at this Ordinary General Meeting of Shareholders.

Note: If the election of Mr. Hideki Amano is approved at this Ordinary General Meeting of Shareholders, the Company plans to execute an agreement with him that limits his liability for damages under Article 427, paragraph 1 of the Companies Act. The limit on the liability for damages under the said agreement will be the minimum limit of liability prescribed in Article 425, paragraph 1 of the Companies Act.

### 2. Masatoshi Yano (Date of Birth: August 3, 1956) (Newly Appointed) (Outside Corporate Auditor) (Independent Auditor)

- (1) Number of shares of the Company held: 0
- (2) Length of service as a Corporate Auditor: —
- (3) Attendance at the Board of Directors meetings during the fiscal year ended March 31, 2019: —
   Attendance at the Board of Corporate Auditors meetings during the fiscal year ended March 31, 2019: —

### (4) Career and positions

| April 1980 | Joined The Dai-Ichi Kangyo Bank, Ltd. (currently Mizuho Bank, Ltd.)  |
|------------|--|
| April 2007 | Executive Officer, General Manager, Head Office of Mizuho Bank, Ltd. |
| April 2009 | Managing Executive Officer of Mizuho Bank, Ltd.                      |
| April 2011 | Deputy President of Mizuho Bank, Ltd. (retired in March 2013)        |
| June 2015  | President of Chuo Fudosan K.K.                                       |
| June 2018  | President of Seiwa Sogo Tatemono Co., Ltd. (to present)              |

(5) Significant concurrent positions:

President of Seiwa Sogo Tatemono Co., Ltd.

(6) Reasons for nomination as candidate for Outside Corporate Auditor:

The Company nominates Mr. Masatoshi Yano as a candidate for Outside Corporate Auditor, expecting him to perform appropriate audit functions based on his knowledge and experience cultivated in his career as a management member of corporations for many years.

(7) Special relationship of interest between the Company and the candidate for Outside Corporate Auditor and the candidate's independence from the Company:

There is no special relationship of interest between the Company and Mr. Masatoshi Yano.

Mr. Yano currently serves as President of Seiwa Sogo Tatemono Co., Ltd. Seiwa Sogo Tatemono Co., Ltd. and the Company Group have transactions related to real estate management. However, these transactions constitute less than one percent of net sales of Seiwa Sogo Tatemono Co., Ltd. and the Company's consolidated net sales, and is thus insignificant. In addition, Mr. Yano previously worked at Mizuho Bank, Ltd., a major lender to the Company. However, Mr. Yano has not been involved in execution of operations at Mizuho Bank, Ltd. since he retired from the said bank in March 2013.

Mr. Masatoshi Yano satisfies the requirements of an independent auditor under the rules of the Tokyo Stock Exchange, and will be reported thereto as an independent



auditor if his appointment is approved at this Ordinary General Meeting of Shareholders.

Note: If the election of Mr. Masatoshi Yano is approved at this Ordinary General Meeting of Shareholders, the Company plans to execute an agreement with him that limits his liability for damages under Article 427, paragraph 1 of the Companies Act. The limit on the liability for damages under the said agreement will be the minimum limit of liability prescribed in Article 425, paragraph 1 of the Companies Act.

### [For reference]

<Decision process of the nomination of the Director and Corporate Auditor candidates>

In order to procure the objectivity and transparency of the process to nominate officer candidates and to determine compensation for officers, the Company established the Corporate Governance Committee, a majority of the members of which are outside officers, as an advisory body for the Board of Directors.

The nomination of the Director candidates listed in Proposal 2 and the nomination of the Corporate Auditor candidates listed in Proposal 3 were determined by the Board of Directors after being deliberated on by that committee.

## [Translation][**Attached Documents**] **Business Report for the Fiscal Year Ended March 2019 (From April 1, 2018 To March 31, 2019)**

1. Matters related to current status of the Corporate Group

(1) Business developments and results

During the fiscal year ended March 31, 2019, in the world economy, the U.S. economy expanded gradually, supported by steady growth in employment and personal consumption. In the second half of the fiscal year, exports were stagnant in Europe, due to growing destabilizing factors on the political and economic fronts. In addition, uncertainty intensified in the global economy, due to various factors including signs of a slowdown in the Chinese economy, which had seen continued stable growth, stemming from increasingly serious trade friction with the U.S.

The Japanese economy continued on a gradual recovery track backed by improvement in the employment environment and growth in personal consumption. However, uncertainty in the economic outlook is increasing due to the impact of changes in the global economy since roughly December 2018.

For the fiscal year ended March 31, 2019, the Company reported consolidated net sales of 247.2 billion yen, a year-on-year decrease of only 21.2 billion yen, or 7.9%, despite a decline in sales under the Electronic Devices Business of approximately 25.0 billion yen, due to the impact of the exclusion of the semiconductor business from the scope of consolidation. On a per-segment basis, sales under the Watches Business, the Systems Solutions Business and Others grew compared to the previous fiscal year. On an overall consolidated basis, domestic net sales came to 139.9 billion yen (a year-on-year decrease of 2.1%), and overseas net sales were 107.2 billion yen (a year-on-year decrease of 43.4% of net sales overall.

In terms of income as well, operating profit decreased only 1.4 billion yen compared to the previous fiscal year to 9.3 billion yen (a year-on-year decrease of 13.3%), despite a decline in operating profit under the Electronic Devices Business of approximately 5.0 billion yen due to the impact of the exclusion of the semiconductor business from the scope of consolidation. In addition, ordinary profit increased by 0.4 billion yen compared to the previous fiscal year to become 11.4 billion yen (a year-on-year increase of 4.6%), as a result of improvement in non-operating income and expenses mainly owing to an improved share of profit and loss of entities accounted for using equity method and a decrease in interest expenses. Extraordinary income of 0.3 billion yen was posted, and, as a result, profit attributable to owners of parent minus income taxes and profit attributable to non-controlling interests was 9.2 billion yen (a year-on-year decrease of 19.9%).

Results for each segment are as follows.

#### a. Watches Business

Net sales under the Watches Business came to 141.7 billion yen, a year-on-year increase of 1.6 billion yen, or 1.2%. Net sales of watches in Japan grew steadily for Grand Seiko. The Grand Seiko Boutique GINZA was opened, which was the first Grand Seiko Boutique in Japan, and a women's model featuring a new movement was released, strengthening the lineup of watches for women. Prospex also continued to perform favorably, mainly in diver's watches. On a distribution channel basis, sales to department stores, independent stores and outlets rose compared to the previous fiscal year. On the overseas front, in the U.S., Grand Seiko grew significantly, and Prospex also performed favorably. Meanwhile, net sales remained at the same level as the previous year, due to a decline in sales of watches in the affordable price range. In Europe, although sales of watches in the affordable price range were stagnant in the U.K., sales grew in Germany and other countries, mainly for Prospex. Sales of Prospex expanded steadily in Asia, as well. Net sales of watch movements declined year on year owing to stagnation in the market for watches in the affordable price range.

Operating profit was 10.3 billion yen, an increase of 31.5%, due to an increase in net sales of watches as well as the effects of cost-reduction efforts carried out since the previous year.

#### b. Electronic Devices Business

Net sales under the Electronic Devices Business came to 55.5 billion yen, a year-on-year decrease of 26.3 billion yen, or 32.1%. Operating profit was 1.4 billion yen, a year-on-year decrease of 4.3 billion yen, or 75.6%. Net sales and operating profit declined due to the exclusion of the semiconductor business from the scope of consolidation in January 2018. However, excluding that impact, earnings were up due to the favorable performance of products including thermal mini printer mechanisms and precision components.

#### c. Systems Solutions Business

Net sales under the Systems Solutions Business came to 30.8 billion yen, a year-on-year increase of 12.4%. Operating profit was 2.4 billion yen, a year-on-year increase of 49.6%, marking significant growth in both net sales and profit. Results were favorable due to factors including growth in demand for development of new systems for the financial industry.

#### d. Others

Net sales under Others amounted to 28.3 billion yen, a year-on-year increase of 1.8%. Operating profit was 0.6 billion yen, a year-on-year increase of 26.6%. Among segments included in Others, net sales grew year-on-year for the Wako Business and the Time Systems Business, while those for the Clock Business were down from the previous fiscal year.

- (2) Issues that need to be addressed by the Corporate Group
- Sixth Mid-Term Management Plan (from the fiscal year ended March 31, 2017 through the fiscal year ended March 31, 2019)

The fiscal year ended March 31, 2019 is the final year of the Company's Sixth Mid-Term Management Plan, which began in the fiscal year ended March 31, 2017. The plan and its achievement status are as described below.

- Long-term vision
   The Seiko Holdings Group has established its long-term vision of what the Group aims to be
   10 years in the future, based on the Group slogan, 'SEIKO Moving Ahead, Touching Hearts'.
   We aim to be a trend-setting and innovative global group that shares excitement with all our
   stakeholders around the world by providing products and services that exceed the highest
   expectations of our customers.
- 2. Basic policy

The Company will "reinforce profitability and investment for growth," and "reinforce the management foundation" to become a highly profitable group centered on the Watches Business.

- 3. Reinforcing profitability and investment for growth
  - (i) The Watches Business will be steered toward further growth as the Group's core business (profit expansion)
  - (ii) The Electronic Devices Business will generate profits by focusing management resources on core business sectors (profitability improvement)
  - (iii) The Systems Solutions Business will reinforce its business foundation as a third mainstay business (profitability reinforcement)
  - (iv) Other businesses will maintain their stable profit constitution (stabilization of profitability)
- 4. Reinforcing the management foundation
  - (i) Reinforcing corporate communication
  - (ii) Continuing the basic policy for capital and financial measures
  - (iii) Reinforcing corporate governance
  - (iv) Reinforcing organizational and group functions, and continuing the basic policy for personnel measures

#### Target figures under the Sixth Mid-Term Management Plan 5.

| (i) Consolidated income fored | (Billions of yen) |                 |                        |  |
|-------------------------------|-------------------|-----------------|------------------------|--|
|                               | Mid-Term          | Mid-Term Actual |                        |  |
|                               | Management Plan   |                 | Comparison vs.<br>Plan |  |
|                               | FY2018            | FY2018          | 1 Ian                  |  |
| Net sales                     | 310.0             | 247.2           | -62.7                  |  |
| Operating profit              | 17.0              | 9.3             | -7.6                   |  |
| Ordinary income               | 18.0              | 11.4            | -6.5                   |  |
| Net income attributable to    | 12.5              | 9.2             | -3.2                   |  |
| owners of parent              | 12.5              | ).2             | -5.2                   |  |

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### (ii) Net sales by segment

## (Billions of yen)

(Billions of yen)

|                                | Mid-Term<br>Management Plan<br>FY2018 | Actual<br>FY2018 | Comparison vs.<br>Plan |
|--------------------------------|---------------------------------------|------------------|------------------------|
| Watches Business               | 190.0                                 | 141.7            | -48.2                  |
| Electronic Devices<br>Business | 75.0                                  | 55.5             | -19.4                  |
| Systems Solutions<br>Business  | 25.0                                  | 30.8             | 5.8                    |
| Others                         | 30.0                                  | 28.3             | -1.6                   |
| Consolidated total             | 310.0                                 | 247.2            | -62.7                  |

(iii) Operating profit by segment

#### Mid-Term Actual Comparison vs. Management Plan Plan FY2018 FY2018 Watches Business 17.0 10.3 -6.6 **Electronic Devices** -1.0 2.5 1.4 Business Systems Solutions 1.5 0.9 2.4 **Business** 1.0 -0.3 Others 0.6 Consolidated total 17.0 9.3 -7.6

| (IV) Datalice sheet itellis         |                    |        | (Dimons of yen) |
|-------------------------------------|--------------------|--------|-----------------|
|                                     | Mid-Term Actual    |        | Comparison vs.  |
|                                     | Management Plan    | Actual | •               |
|                                     | FY2018 FY2018 Plan |        | Plan            |
| Total assets                        | 340.0              | 303.0  | -36.9           |
| Net assets                          | 120.0              | 110.4  | -9.5            |
| Equity capital ratio                | 35.0%              | 36.0%  | +1.0%           |
| Net interest-bearing<br>liabilities | 75.0               | 72.1   | -2.8            |

(Billions of ven)

#### (iv) Balance sheet items

#### 6. Looking Back on the Sixth Mid-Term Management Plan

#### (i) Reinforcing profitability and investment for growth

In the Watches Business, the Company worked to increase profit aiming for further growth as a core business of the Group. In the first year of the Sixth Mid-Term Management Plan, the Company shifted to a marketing strategy to strengthen watches in the mid- to high-end range and launched a global brand strategy focused on Grand Seiko and Prospex. The mainstay Grand Seiko was made an independent brand in 2017, and was exhibited for the first time as Grand Seiko last year at Milan Design Week, the world's largest design festival. Furthermore, Grand Seiko Boutiques were opened in Japan, the U.S. and other countries. Sales expanded steadily as a result of various efforts in global markets, including the establishment of Grand Seiko Corporation of America in 2018 in the U.S., the first time the name "Grand Seiko" has been included in a company name. Prospex won the top prize in the sports watch category at the Grand Prix d'Horlogerie de Genève in 2018, steadily raising awareness of the brand in Japan and overseas and resulting in substantial sales growth.

Although net sales and income deviated from forecasts in the last year of the Mid-Term Management Plan due to major changes in the market environment that occurred in the first year of the plan, profitability improved from the previous fiscal year as a result of reinforcing watches in the mid- to high-end range and continued efforts to shrink costs.

In addition, with the aim of further growing the brand, the Company continued to make investments for growth, including opening the Seiko Dream Square in Ginza as a center for directly communicating the SEIKO brand to the world.

In the Electronic Devices Business, the Company sought to improve profitability amid stagnation in the ink-jet printer head business by reinforcing other areas in which the Company has strengths. In the first half of the last year of the plan, performance was favorable mainly for high performance metal products for semiconductor manufacturing facilities, thermal mini printer mechanisms and precision components. However, net sales and operating profit both fell below the targets of the Mid-Term Management Plan due to sudden changes in the global market at the beginning of the second half.

In the Systems Solutions Business, the Company reinforced the business foundation as the third core business and made efforts to reinforce profitability. Sales in new areas increased and the stock-type business continued to expand, and net sales and operating profit were both well above the targets of the Mid-Term Management Plan.

In the businesses included in Others, the Company made efforts to ensure stable profitability in order to continue stable corporate earnings. Although the Company worked steadily to stabilize profitability, operating profit did not meet the target figures for the last year of the Mid-Term Management Plan.

#### (ii) Reinforcing the management foundation

In order to reinforce corporate communication, the Company continuously engaged in PR and social contribution activities through sports and music under the Group slogan "SEIKO Moving Ahead, Touching Hearts". The Company worked to intensify IR activities and made proactive efforts to improve the quality of dialogue with its shareholders and investors.

Regarding the policy for capital measures, the Company plans to distribute an annual dividend of 75 yen per share for the fiscal year ended March 31, 2019, aiming for continuous and stable dividends, which is a basic policy. In addition, the capital adequacy ratio improved to 36.0%, achieving the target of the Mid-Term Management Plan. Regarding the policy for financial measures, the Company made efforts to reduce interest-bearing liabilities, and as a result, net interest-bearing liabilities were 72.1 billion yen, achieving the Mid-Term Management Plan target by a wide margin.

In order to reinforce corporate governance, the Company continued striving to reinforce its effective corporate governance system, and is implementing flexible risk management according to changes in the business and environment.

In order to reinforce organizational and group functions, the Company integrated functions and made organizational changes within the Group with the aim of expediting decision-making and increasing operational efficiency. In order to develop diverse human resources, which is a basic personnel policy, the Company raised global human resources and executive candidates who will lead the next generation, and made efforts to further all employees' active participation and provided a working environment that enables employees to work in very diverse ways.

2) Seventh Mid-Term Management Plan (from the fiscal year ending March 31, 2020 through the fiscal year ending March 31, 2022)

The Company formulated the Seventh Mid-Term Management Plan beginning in the fiscal year ending March 31, 2020, as described below.

1. Long-term vision

The Seiko Holdings Group will continue the long-term vision also in the Seventh Mid-Term Management Plan, established when the Sixth Mid-Term Management Plan was formulated, based on the Group slogan, "SEIKO Moving Ahead, Touching Hearts".

We aim to be a trend-setting and innovative global group that shares excitement with all our stakeholders around the world by providing products and services that exceed the highest expectations of our customers.

2. What the Seiko Holdings Group aims to be in FY2025

The Company has set out a more detailed image of what the Seiko Holdings Group aims to be in FY2025 based on the long-term vision.

Being a leading global player, SEIKO continues to strive beyond all expectations. Growing our fields of expertise and meeting challenges in new areas with the highest levels of reliability. Being expected by the world to create the future. We will grow with our sophisticated structures and human resources, as a solid and united group.

3. Basic policies of the Seventh Mid-Term Management Plan

Looking toward FY2025, the Company has set the following basic policies for this three-year period with the aim of achieving the Seventh Mid-Term Management Plan.

With everyone fully committed and focused, We will invest aggressively in scenarios for the future. Backed by the strength of the SEIKO brand, our precision technologies and ability to propose solutions

Will provide us with sustained growth.

4. Positioning of plan

The Sixth Mid-Term Management Plan was positioned as "continuing organization reform to take on the aggressive approach," and the Seventh Mid-Term Management Plan that will follow is positioned as "aggressive approach." The Company aims to win by stepping up investment for further growth.

#### Target figures under the Seventh Mid-Term Management Plan 5.

| (i) Consolidated income forecast |        |                 | (Billions of yen) |
|----------------------------------|--------|-----------------|-------------------|
|                                  | Actual | Budgets         |                   |
|                                  | Actual | Management Plan | (for reference)   |
|                                  | FY2018 | FY2021          | FY2019            |
| Net sales                        | 247.2  | 285.0           | 255.0             |
| Operating profit                 | 9.3    | 14.2            | 9.5               |
| Ordinary income                  | 11.4   | 16.0            | 11.5              |
| Net income attributable to       | 9.2    | 12.5            | 9.5               |
| owners of parent                 | ).2    | 12.5            | 7.5               |

# (i) Consolidated in some f

(ii) Net sales by segment

(Billions of yen)

|                    | Actual | Mid-Term        | Budgets         |
|--------------------|--------|-----------------|-----------------|
|                    | Actual | Management Plan | (for reference) |
|                    | FY2018 | FY2021          | FY2019          |
| Watches Business   | 141.7  | 165.0           | 148.0           |
| Electronic Devices | 55.5   | 63.0            | 55.0            |
| Business           | 55.5   | 03.0            | 55.0            |
| Systems Solutions  | 30.8   | 35.0            | 32.0            |
| Business           | 50.8   | 55.0            | 52.0            |
| Others             | 28.3   | 31.0            | 29.0            |
| Consolidated total | 247.2  | 285.0           | 255.0           |

| iii) Operating profit by segment |        |                 | (Billions of yen) |
|----------------------------------|--------|-----------------|-------------------|
|                                  | Actual | Mid-Term        | Budgets           |
|                                  | Actual | Management Plan | (for reference)   |
|                                  | FY2018 | FY2021          | FY2019            |
| Watches Business                 | 10.3   | 14.5            | 11.5              |
| Electronic Devices               | 1.4    | 3.0             | 2.5               |
| Business                         | 1.4    | 5.0             | 2.3               |
| Systems Solutions 2.4            |        | 3.0             | 2.5               |
| Business                         | 2.4    | 5.0             | 2.3               |
| Others                           | 0.6    | 1.0             | 0.8               |
| Consolidated total               | 9.3    | 14.2            | 9.5               |

| (iv) Others                         |         | (Billions of yen) |
|-------------------------------------|---------|-------------------|
|                                     | A stral | Mid-Term          |
|                                     | Actual  | Management Plan   |
|                                     | FY2018  | FY2021            |
| Equity capital ratio                | 36.0%   | 40.0%             |
| Not interest bearing                |         |                   |
| Net interest-bearing<br>liabilities | 72.1    | same as the       |
|                                     |         | current level     |

#### (3) Financing

There are no matters of special note.

#### (4) Capital expenditures

The Company invested 1,029 million yen in the Watches Business and 2,982 million yen in the Electronic Devices Business primarily to reinforce and renew manufacturing and other facilities, and 1,018 million yen in the Systems Solutions Business primarily to acquire software for marketing purposes, respectively.

#### (5) Trends in assets and profit/loss

The operating results and assets in the fiscal year ended March 31, 2019 and the past three years are as follows.

| i) Consolidated (Millions of yea)                 |         |         |         |         |
|---|---------|---------|---------|---------|
| Item  | FY2015  | FY2016  | FY2017  | FY2018  |
| Net sales   | 296,705 | 257,115 | 268,529 | 247,293 |
| Ordinary income                                   | 11,879  | 6,671   | 10,911  | 11,410  |
| Net income<br>attributable to<br>owners of parent | 12,142  | 5,392   | 11,541  | 9,249   |
| Net income per<br>share<br>(Yen)                  | 59      | 26      | 280     | 224     |
| Total assets                                      | 329,115 | 328,857 | 305,297 | 303,036 |
| Net assets  | 102,692 | 107,161 | 105,170 | 110,415 |
| Net assets per<br>share<br>(Yen)                  | 457     | 476     | 2,524   | 2,650   |

| /*\ | 0     | solida |
|-----|-------|--------|
| (1) | ( One | solida |

| (ii) Non-consolidated (Millions of yer |         |         |         |         |
|--|---------|---------|---------|---------|
| Item                                   | FY2015  | FY2016  | FY2017  | FY2018  |
| Operating<br>revenue                   | 11,984  | 10,361  | 11,237  | 11,301  |
| Ordinary<br>income                     | 4,393   | 2,324   | 3,308   | 2,691   |
| Net income                             | 3,370   | 3,271   | 3,763   | 3,719   |
| Net income per<br>share<br>(Yen)       | 16      | 16      | 91      | 90      |
| Total assets                           | 147,145 | 161,853 | 179,269 | 176,640 |
| Net assets                             | 54,964  | 59,346  | 56,036  | 55,029  |
| Net assets per<br>share<br>(Yen)       | 266     | 288     | 1,359   | 1,334   |

Note 1 Net income per share is calculated on the basis of the average number of shares during the fiscal year.

- Note 2 Treasury shares are indicated as a deduction item on net assets, and the values of net income per share and of net assets are calculated by deducting the number of treasury shares from the average number of shares during the fiscal year and the total number of issued shares, respectively.
- Note 3 The Company conducted a share consolidation by which five common shares have been consolidated into one share as of October 1, 2017. Net income per share and net assets per share for FY2017 are calculated as if said share consolidation was performed at the beginning of the current fiscal year.
- Note 4 The Company has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (Accounting Standards Board of Japan (ASBJ) Statement No. 28, February 16, 2018) and relevant guidance from the beginning of the current fiscal year. Accordingly, the figure for total assets for FY2017 has been retrospectively adjusted to reflect the application of said accounting standard and relevant guidance.
- (6) Status of major parent companies and subsidiaries
  - (i) Relationship with parent companies Not applicable.

| Company Name                             | Paid-in Capital    | Capital   | Details of Major Business   |
|--|--------------------|-----------|---|
| Company Name                             | Contribution Ratio |           | Activities  |
| SEIKO WATCH<br>CORPORATION               | 5,000 million yen  | 100.0%    | Sales of watches  |
| CRONOS INC.                              | 200 million yen    | 100.0%(*) | Sales of watches and other products   |
| Grand Seiko Corporation of<br>America    | US\$2,000          | 100.0%(*) | Sales of watches and other products   |
| Seiko Watch of America<br>LLC            | US\$112,000        | 100.0%(*) | Sales of watches and other products   |
| SEIKO Hong Kong Ltd.                     | HK\$129,300,000    | 100.0%(*) | Sales of watches and other products   |
| Seiko Instruments Inc.                   | 9,756 million yen  | 100.0%    | Manufacturing and sales of<br>precision instruments,<br>electronic devices, and other<br>products |
| Morioka Seiko Instruments<br>Inc.        | 1,000 million yen  | 100.0%(*) | Manufacturing watches   |
| Seiko Instruments (H.K.)<br>Ltd.         | HK\$128,700,000    | 100.0%(*) | Manufacturing and sales of<br>precision instruments,<br>electronic devices, and other<br>products |
| Seiko Instruments<br>Singapore Pte. Ltd. | S\$32,288,000      | 100.0%(*) | Manufacturing and sales of<br>precision instruments,<br>electronic devices, and other<br>products |
| SEIKO Solutions Inc.                     | 500 million yen    | 100.0%    | Development, sales, etc. of<br>information and<br>telecommunication systems,<br>etc.              |

Note: Asterisked ratios in the "Capital Contribution Ratio" column include indirect holdings.

(7) Major business segments of the Corporate Group

The Company is a holding company. The details of business activities, main merchandise and finished goods of each business are as follows:

| Business Segment            | Details of Business Activities            | Main merchandise and products   |
|-----------------------------|---|---|
| Watches Business            | Manufacturing and sales                   | Watches, watch movements  |
| Electronic Devices Business | Manufacturing and sales                   | Quartz crystals, micro batteries and<br>materials, printers, hard disk drive<br>components                                      |
| Systems Solutions Business  | Manufacturing and sales                   | Wireless communication equipment,<br>information network systems, data<br>services, computer-performance<br>management software |
| Others                      | Manufacturing, sales and other activities | Clocks, high-end jewelry, apparel,<br>fashion accessories, systems clocks,<br>others  |

## (8) Major business locations of the Corporate Group

The Company has its headquarters in Chuo-ku, Tokyo, and the major location of each business is as follows:

| Business Segment            | Location                    |
|-----------------------------|-----------------------------|
| Watches Business            | Chuo-ku, Tokyo              |
| Electronic Devices Business | Mihama-ku, Chiba-shi, Chiba |
| Systems Solutions Business  | Mihama-ku, Chiba-shi, Chiba |
| Others                      | Chuo-ku, Tokyo              |

## (9) Status of employees of the Corporate Group

The number of employees of the Company and its consolidated subsidiaries is 12,020 (a decrease of 13 from the previous fiscal year-end).

## (10) Major lenders and amounts borrowed

| Lenders                             | Outstanding Balance of Loans |
|-------------------------------------|------------------------------|
|                                     | (Millions of yen)            |
| Mizuho Bank, Ltd.                   | 35,824                       |
| Sumitomo Mitsui Banking Corporation | 19,662                       |
| Aozora Bank, Ltd.                   | 12,060                       |

2. Matters related to the Company shares

| (1) | Total number of shares authorized to be issued | 149,200,000 shares |
|-----|--|--------------------|
|     |  |                    |

(2) Total number of shares issued and outstanding (including 59,563 treasury shares)

41,404,261 shares

(3) Number of shareholders at the end of the fiscal year ended March 31, 2019 11,575

#### (4) Major shareholders (top 10)

| Name   | Number of shares | Percentage of |
|--|------------------|---------------|
| Ivallie  | held             | shares held   |
|  | shares           | %             |
| Sanko Kigyo K.K.                                     | 4,436,500        | 10.7          |
| Etsuko Hattori                                       | 3,613,908        | 8.7           |
| Shinji Hattori                                       | 2,279,289        | 5.5           |
| The Dai-ichi Life Insurance Company, Limited         | 1,800,000        | 4.4           |
| Hideo Hattori  | 1,620,855        | 3.9           |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 1,179,200        | 2.9           |
| Japan Trustee Services Bank, Ltd. (Trust Account 9)  | 1,037,400        | 2.5           |
| GOLDMAN SACHS INTERNATIONAL                          | 983,266          | 2.4           |
| Japan Trustee Services Bank, Ltd. (Trust Account)    | 850,000          | 2.1           |
| SHIMIZU CORPORATION                                  | 744,200          | 1.8           |

Note 1: Percentages of shares held have been calculated with treasury shares excluded and rounded to one decimal place.

Note 2: The foregoing was stated based on the shareholders' registry as of March 31, 2019.

The following Large Shareholding Report is available for public inspection; however, the Company has not yet confirmed the number of shares substantially held by them as of March 31, 2019 and did not include them in the above.

Filer: Mizuho Bank, Ltd. and three joint holders

Filing date: March 25, 2019

Number of share certificates held: 2,254,527 shares

Percentage of share certificates held: 5.45%

3. Matters related to stock acquisition rights issued by the Company Not applicable.

## 4. Matters related to officers

| Name                  | Position and responsibility<br>at the Company  | Significant concurrent positions at other entities  |
|-----------------------|--|---|
| Shinji Hattori        | Chairman & Group CEO   | Chairman & CEO of SEIKO WATCH<br>CORPORATION<br>Outside Director of JAPAN POST INSURANCE Co.,<br>Ltd.   |
| Yoshinobu<br>Nakamura | President  | Chairman of Seiko Instruments Inc.  |
| Akihiro<br>Okuma      | Executive Director in charge of<br>Secretariat, Human Resources,<br>General Affairs, and IT<br>Planning  | Director, Executive Vice President of Seiko Instruments<br>Inc.<br>Director, Senior Executive Vice President of SEIKO<br>Solutions Inc.<br>Outside Director of OHARA INC. |
| Shuntaro Ishii        | Executive Director in charge of<br>Legal & Intellectual Property   | President of SEIKO Time System Inc.   |
| Hiromi<br>Kanagawa    | Director in charge of Public<br>Relations, Sports Branding, and<br>Corporate Culture<br>General Manager of the<br>Corporate Culture Department   |   |
| Shimesu<br>Takizawa   | Director in charge of Finance &<br>Corporate Strategy Planning<br>and Long-Term Management<br>& Technology Strategy<br>General Manager of the<br>Finance & Corporate Strategy<br>Planning Department | Director, Executive Vice President of Seiko Instruments<br>Inc.<br>Outside Director of Jedat Inc.   |
| Kazuhiko<br>Sakamoto  | Director in charge of<br>Accounting<br>General Manager of the<br>Accounting Department   | Director, Senior Vice President of Seiko Instruments<br>Inc.  |
| Shuji<br>Takahashi    | Director in charge of Watches<br>Business  | President & COO & CMO of SEIKO WATCH  |
| Tetsu<br>Kobayashi    | Director   | CORPORATION<br>President of Seiko Instruments Inc.  |

# (1) Name, etc. of Directors and Corporate Auditors (as of March 31, 2019)

| Carsten<br>Fischer   | Director                   |   |
|----------------------|----------------------------|---|
| Nobuhiro<br>Endo     | Director                   | Chairman of the Board (Representative Director) of<br>NEC Corporation<br>Outside Director of Japan Exchange Group, Inc. |
| Seiichi<br>Mikami    | Standing Corporate Auditor | Outside Corporate Auditor of OHARA INC.   |
| Haruhiko<br>Takagi   | Standing Corporate Auditor |   |
| Yoshiaki<br>Yamauchi | Corporate Auditor          | Certified public accountant<br>Outside Audit & Supervisory Board Member of<br>STANLEY ELECTRIC CO., LTD.                |
| Yoshiro Aoki         | Corporate Auditor          |   |
| Tomoyasu<br>Asano    | Corporate Auditor          | President of the Cardiovascular Institute<br>Outside Auditor of Tokyu Fudosan Holdings<br>Corporation                   |

Note 1: Mr. Carsten Fischer and Mr. Nobuhiro Endo, Directors, are outside directors set forth in Article 2, item 15 of the Companies Act.

- Note 2: Mr. Yoshiaki Yamauchi, Mr. Yoshiro Aoki, and Mr. Tomoyasu Asano, Corporate Auditors, are outside company auditors set forth in Article 2, item 16 of the Companies Act.
- Note 3: The Company has reported to the Tokyo Stock Exchange Mr. Carsten Fischer and Mr. Nobuhiro Endo, Directors, and Mr. Yoshiaki Yamauchi, Corporate Auditor, as independent directors/auditors.
- Note 4: Mr. Seiichi Mikami and Mr. Haruhiko Takagi, Standing Corporate Auditors, have experience as officers in charge of Finance & Accounting in the Company or its subsidiaries and have reasonable-degrees of knowledge about finance and accounting. Mr. Yoshiaki Yamauchi, Corporate Auditor, is a certified public accountant, and has reasonable-degree of knowledge about finance and accounting.

Note 5: Changes in Directors and Corporate Auditors of the Company during this fiscal year are as follows:

- Mr. Kazuhiko Sakamoto and Mr. Tetsu Kobayashi were newly appointed as Directors and assumed office at the 157th Ordinary General Meeting of Shareholders held on June 28, 2018.
- Mr. Akio Naito, Director, resigned from office of Director at the close of the 157th
   Ordinary General Meeting of Shareholders held on June 28, 2018.
- Note 6: Changes in significant concurrent positions at other entities of Directors and Corporate Auditors of the Company during and after this fiscal year are as follows:
  - Mr. Shuntaro Ishii, Executive Director, retired from office of President of SEIKO Time System Inc. and assumed office of President of WAKO Co., Ltd. as of April 1, 2019.
- (2) Ms. Hiromi Kanagawa, Director, assumed office of Executive Director of SEIKO Time System Inc. as of April 1, 2019.
- (3) Mr. Kazuhiko Sakamoto, Director, assumed office of Director, Executive Vice President of WAKO Co., Ltd. as of April 1, 2019.
- (4) Mr. Nobuhiro Endo, Director, retired from office of Outside Director of JAPAN POST INSURANCE Co., Ltd. as of June 18, 2018 and assumed office of Outside Director of Japan Exchange Group, Inc. as of June 20, 2018.
- Note 7: The Company has a relationship (product transactions) with NEC Corporation at which Mr. Nobuhiro Endo, Outside Director, has a concurrent position. The scale of such transactions is extremely small compared with the business scale of both companies.There is no other special relationship of interest between the Company and the entities at which Outside Directors or Outside Corporate Auditors hold concurrent positions.

#### (2) Overview of agreements limiting liability

The Company entered into an agreement with each of Mr. Carsten Fischer and Mr. Nobuhiro Endo, Outside Directors, and Mr. Yoshiaki Yamauchi, Mr. Yoshiro Aoki, and Mr. Tomoyasu Asano, Outside Corporate Auditors, to limit liability for damages set forth in Article 423, paragraph 1 of the Companies Act, pursuant to Article 427, paragraph 1 thereof. The upper limit of liability for damages under the agreement shall be that stipulated by laws. The limitation on liability is permitted only when such Outside Directors or Outside Corporate Auditors have acted in good faith and without gross negligence in performing their duties that caused the liability.

| A mount of compensation, etc. for Directors and corporate Auditors |                                   |   |           |                    |                      |
|--|-----------------------------------|---|-----------|--------------------|----------------------|
|  | Aggregate amount of compensation, | Aggregate amount by type of compensation,<br>etc. (Millions of yen) |           |                    | Number of            |
| Classification   | etc.<br>(Millions of yen)         | Basic compensation  | Bonuses   | Stock compensation | eligible<br>officers |
| Director<br>[Of which,<br>Outside Directors]                       | 330<br>[19]                       | 261<br>[19]   | 52<br>[-] | 16<br>[-]          | 12<br>[2]            |
| Corporate Auditor  |                                   |   |           |                    |                      |
| [Of which,   | 68                                | 68  | -         | -                  | 5                    |
| Outside Corporate<br>Auditors]                                     | [28]                              | [28]  | [-]       | [-]                | [3]                  |
| Total<br>[Of which, outside<br>officers]                           | 398<br>[48]                       | 329<br>[48]   | 52<br>[-] | 16<br>[-]          | 17<br>[5]            |

(3) Amount of compensation, etc. for Directors and Corporate Auditors

Note 1: The forgoing includes one Director who retired from his office at the close of the 157th Ordinary General Meeting of Shareholders held on June 28, 2018.

- Note 2: Bonuses and stock compensation above are performance-based compensation (eligible recipients: 8 Executive Directors), and the amount shown in the above table is the amount of expense recognized for the current fiscal year.
- Note 3: The amount of compensation, etc. for Directors for which the amount received or the estimated amount to be received in the current fiscal year has become evident, excluding the amount of compensation, etc. for Directors shown in the above table and the amount of compensation, etc. reported in the corresponding section in the previous fiscal year, is as follows:
  - (1) The amount of bonuses paid

Six Executive Directors: 5 million yen

- (2) The amount of stock compensation expense recognizedSix Executive Directors: 0 million yen
- Note 4: Other than the above, one Outside Director is paid 4 million yen as advisory fee from the Company's subsidiary.
- (4) Matters related to outside officers

| Classification    | Name            | Main activities   |  |
|-------------------|-----------------|---|--|
| Director          | Carsten Fischer | He attended all of the 13 Board of Directors meetings held        |  |
|                   |                 | during the fiscal year ended March 31, 2019, and made             |  |
|                   |                 | necessary remarks on discussion items and deliberation items,     |  |
|                   |                 | mainly based on his broad experience through managing global      |  |
|                   |                 | companies and as a marketing expert.                              |  |
| Director          | Nobuhiro Endo   | He attended 12 of the 13 Board of Directors meetings held         |  |
|                   |                 | during the fiscal year ended March 31, 2019, and made             |  |
|                   |                 | necessary remarks on discussion items and deliberation items,     |  |
|                   |                 | mainly based on his broad experience through managing             |  |
|                   |                 | companies.  |  |
| Corporate Auditor | Yoshiaki        | He attended 11 of the 13 Board of Directors meetings and all of   |  |
|                   | Yamauchi        | the 9 Board of Corporate Auditors meetings held during the        |  |
|                   |                 | fiscal year ended March 31, 2019, and made remarks, as            |  |
|                   |                 | necessary, mainly from the expert viewpoint of a certified public |  |
|                   |                 | accountant.   |  |
| Corporate Auditor | Yoshiro Aoki    | He attended all of the 13 Board of Directors meetings and 8 of    |  |
|                   |                 | the 9 Board of Corporate Auditors meetings held during the        |  |
|                   |                 | fiscal year ended March 31, 2019, and made remarks, as            |  |
|                   |                 | necessary, mainly based on his broad experience through           |  |
|                   |                 | managing companies.   |  |

Main activities of outside officers

| Corporate Auditor | Tomoyasu Asano | He attended all of the 13 Board of Directors meetings and all of |  |
|-------------------|----------------|--|--|
|                   |                | the 9 Board of Corporate Auditors meetings held during the       |  |
|                   |                | fiscal year ended March 31, 2019, and made remarks, as           |  |
|                   |                | necessary, mainly based on his broad experience through          |  |
|                   |                | managing insurance companies.                                    |  |

- 5. Matters related to the Accounting Auditor
- (1) Name of the accounting auditor

#### KPMG AZSA LLC

- (2) Amount of compensation, etc. for the accounting auditor for the current fiscal year
  - (i) Total amount of compensation, etc. for the services (auditing and attesting financial documents) set forth in Article 2, paragraph 1 of the "Certified Public Accountants Act (Act No. 103 of 1948)" payable by the Company and its subsidiaries to the accounting auditor: 202 million yen
  - (ii) Amount of compensation, etc. (out of (i) above) payable by the Company to the accounting auditor:67 million yen
  - (iii) Total amount of monies and other financial benefits payable by the Company and its subsidiaries to the accounting auditor: 206 million yen
    - Note 1: Under the audit contract with the accounting auditor, the amount of compensation, etc. for audits under the Companies Act and that for audits under the Financial Instruments and Exchange Act are not clearly separated, and those amounts cannot practically be separated; as such, the aggregate of those amounts is shown as the amount of compensation, etc. for the services.
    - Note 2: Among the Company's major subsidiaries listed in "1. Matters related to current status of the Corporate Group, (6) Status of major parent companies and subsidiaries", Grand Seiko Corporation of America, Seiko Watch of America LLC, SEIKO Hong Kong Ltd., Seiko Instruments (H.K.) Ltd., and Seiko Instruments Singapore Pte. Ltd. were audited by certified public accountants (or audit corporations) other than the Company's accounting auditor.
- (3) Reasons for the Board of Corporate Auditors' agreement to the amount of compensation, etc. for the accounting auditor

The Board of Corporate Auditors evaluated audit records during the fiscal year ended March 31, 2018, and confirmed the content of the audit plan, the performance status of the auditing auditor, and rationale

of the estimate compensation during the fiscal year ended March 31, 2019; as a result, the Board of Corporate Auditors agreed to the amount of compensation, etc. for the accounting auditor as set forth in Article 399, paragraph 1 of the Companies Act.

#### (4) Non-audit operations

The Company and its subsidiaries entrusted to the accounting auditor, and paid compensation for, the agreed procedural service that was outside of the services set forth in Article 2, paragraph 1 of the Certified Public Accountants Act.

#### (5) Policy for determining dismissal or non-reappointment of the accounting auditor

Pursuant to laws and regulations, if any reasonable event occurs to the accounting auditor, the Board of Corporate Auditors shall dismiss the accounting auditor with unanimous consent of the Corporate Auditors; if it is deemed difficult for the accounting auditor to properly perform audits, the Company shall propose a resolution for dismissal or non-reappointment of the accounting auditor to the General Meeting of Shareholders.

- 6. Systems and policies of the Company
- I. Overview of a resolution to establish systems to ensure the proper operations of the Company
- (1) System to ensure that the duties of Directors and employees are executed in compliance with laws and regulations and the Articles of Incorporation

In order for Directors and employees to comply with corporate ethics, laws and regulations, and internal rules, the Company shall establish the "Basic Principles of Corporate Ethics" and the "Action Guidelines for Corporate Ethics" to thoroughly ensure their compliance with corporate ethics and laws and regulations, as follows:

- The President shall repeatedly convey the spirit of the "Basic Principles of Corporate Ethics" to all Directors and employees to ensure that compliance with corporate ethics and the laws and regulations are the basis for every corporate activity.
- 2) The "Corporate Ethics Committee" chaired by the President shall discuss corporate ethical issues that might significantly affect the Company and its subsidiaries (the "Company Group") and matters related to revisions of the system to comply with corporate ethics, and report the discussion results to the Board of Directors.

- 3) The Company shall develop a system where any Director or employee who finds any action suspected of violating the laws and regulations can promptly report it to the "Corporate Ethics Committee", and establish a "Corporate Ethics Helpline" as means for transmitting information.
- 4) The Company shall continuously provide training sessions on corporate ethics for Directors and employees to foster and enhance their awareness of compliance with corporate ethics and laws and regulations.
- (2) System to store and manage information regarding execution of the duties of Directors
  - Pursuant to the "Internal Document Management Rules", the Company shall record information regarding execution of the duties of Directors in a document or electromagnetic medium, and properly store and manage it.
  - Directors and Corporate Auditors may inspect such document or medium at any time pursuant to the "Internal Document Management Rules".
- (3) Regulations and systems for loss risk management of the Company and its subsidiaries
  - Pursuant to the "Risk Management Rules", the Company shall set forth the basic policy for risk management of the Company Group and develop a risk management system.
  - (ii) The Company shall establish the "Risk Management Committee" chaired by the President in order to build, develop and monitor risk management processes, including understanding business risks that might affect the activities of the Company Group, and identifying, analyzing, evaluating and monitoring risks.
  - (iii) The Risk Management Committee shall report the status of each risk to the Board of Directors, regularly or as necessary, pursuant to the "Risk Management Rules".
- (4) System to ensure that the duties of Directors of the Company and its subsidiaries are efficiently executed
  - (i) The Company shall develop a Mid-Term Business Plan as the target to be shared by Directors and employees of the Company Group. It shall also review the progress of annual budgets consisting of the plan quarterly using the management accounting method, and discuss and implement remedial measures therefor, thereby promoting the efficiency of operations.

- (ii) In order to respect autonomous and independent management of its subsidiaries while contributing to the proper and efficient operation of the Group management, the Company shall develop basic management rules therefor. It shall also establish the "Management Council" comprising standing Directors of the Company and respective President of major subsidiaries, to share the management policy and management information of the Group.
- (iii) The Company shall clarify the assignment of duties among the Directors, and the responsibility and authority of each division/department, thereby securing the efficient execution of duties.
- (5) System to ensure the proper operations of the Corporate Group comprising the Company and its subsidiaries
  - The Company shall assist its subsidiaries to develop a system to comply with corporate ethics, and laws and regulations, and other systems to ensure their proper operations.
  - Each subsidiary shall share the "Basic Principles of Corporate Ethics" and the "Action Guidelines for Corporate Ethics" established by the Company, and manage its operations pursuant to them.
    The Company shall set forth the rules for reporting any violation of laws and regulations by any subsidiary, and assist its subsidiaries to develop their internal reporting systems.
  - (iii) Pursuant to the "Consolidated Business Management Rules", the Company shall request that each subsidiary consult in advance with, and report to, the Company regarding significant management-related matters, and whenever necessary, shall dispatch its officers or employees as Directors or Corporate Auditors of the subsidiary to properly supervise and audit the subsidiary.
  - (iv) Pursuant to the "Consolidated Business Management Rules", each subsidiary shall report its business results, financial position and other important matters to the Company, and whenever necessary, the President of the relevant subsidiary shall report the execution status of the operations to the Company's Board of Directors.
  - (v) The Company's Internal Audit Department shall conduct internal audits on each subsidiary regarding the execution status of the operations, compliance with laws and regulations, and the Articles of Incorporation, and risk management.
- (6) Matters related to employees to assist the duties of Corporate Auditors
  - (i) There shall be a system where the Internal Audit Department will assist the duties of Corporate Auditors.

- (ii) Employees posted to the Internal Audit Department shall not concurrently hold duties related to the execution of operations.
- (iii) Regarding any replacement of the General Manager of the Internal Audit Department, the President shall discuss with the Board of Corporate Auditors in advance, and respect the Board of Corporate Auditors' opinions.
- (7) System for reporting to Corporate Auditors
  - (i) Each Director and employee of the Company shall regularly report the status of finance, compliance with corporate ethics, risk management, and internal audits to Corporate Auditors; if any Director/employee finds any fact likely to significantly damage the Company or its subsidiaries or any violation of laws and regulations or internal rules, he/she shall immediately report it to Corporate Auditors.
  - (ii) The Company shall develop a reporting system where if any Director, Corporate Auditor or employee of a subsidiary finds any material violation of laws and regulations or internal rules regarding the execution of operations of the Company or the subsidiary, or any fact likely to significantly damage the Company, he/she or the person who was reported by him/her shall report it to the Company's Corporate Auditors.
  - (iii) The Company shall develop necessary systems so that the person who made the report in the preceding two paragraphs might not be treated disadvantageously because of having made such report.
  - (iv) In conducting internal audits, the General Manager of the Internal Audit Department shall cooperate with Standing Corporate Auditors in advance, and make efforts to report important matters to Standing Corporate Auditors in a timely manner. In addition, the General Manager shall report the results of internal audits to Standing Corporate Auditors without delay, and regularly report them to the Board of Corporate Auditors.
- (8) Other systems to ensure that audits by Corporate Auditors are effectively conducted
  - (i) The Company shall ensure a system where, besides the Internal Audit Department, the General Affairs Department, the Finance & Accounting Department and the Corporate Strategy & Planning Department will assist audits by Corporate Auditors from time to time based on respective instructions of Corporate Auditors.

- (ii) The Company shall ensure that Corporate Auditors will attend important meetings and committees established to ensure proper operations, and to be held in a timely manner, by the Board of Directors.
- (iii) The President shall meet with the Board of Corporate Auditors, as necessary, and exchange opinions regarding important management issues.
- (iv) If a Corporate Auditor requests that the Company pay expenses incurred in executing his/her duties, the Company shall promptly pay them unless the Company proves that they are not necessary for the Corporate Auditor to execute his/her duties.
- II. Overview of the implementation status of the system to ensure proper operations
- (1) System for compliance with corporate ethics and laws and regulations
  - (i) The Company has established a Corporate Ethics Committee chaired by the President to discuss corporate ethical issues and the system for compliance with corporate ethics, including those relating to its subsidiaries, and reports the result of discussions to the Board of Directors. The Committee held two meetings during the fiscal year ended March 31, 2019.
  - (ii) The Company has established a "Corporate Ethics Helpline" internally and at a law firm as a contact point to receive consultations or whistle-blowing from employees regarding violations of laws and regulations within the Company. The Company has made sure all employees are well informed about how to use these helplines by posting them on the internal intranet and distributing portable cards, etc.
  - (iii) The Company regularly provides training sessions on corporate ethics to enhance awareness of compliance with corporate ethics and laws and regulations. During the fiscal year ended March 31, 2019, the Company provided training sessions titled "Prevention of Corporate Scandals" for standing officers and "Prevention of Harassment" for employees.

#### (2) Risk management system

(i) The Company has established the Risk Management Committee chaired by the President to discuss the Company Group's risk management system and various risk issues. The Committee also reports the matters discussed thereat and important risks to be addressed horizontally within groups to the Board of Directors. The Committee held four meetings during the fiscal year ended March 31, 2019.

Further, the Company has established the Group Risk Management Committee consisting of respective Representative Directors of the Company and its subsidiaries, and confirms and shares the risks and the counter-measures against them experienced by each group company. The Committee held two meetings during the fiscal year ended March 31, 2019.

- (ii) Regarding responses when risks occur, the "Crisis Management Manual" sets out for the Company's basic policy therefor and measures to respond to respective risks, such as disasters.
- (3) System to ensure that the duties of Directors are efficiently executed
  - (i) The Company has determined the assignment of duties for each Director upon a resolution of the Board of Directors, and the responsibility and authority of each division/department in accordance with the "Duty Assignment Rules".
  - (ii) The Company has established a council called the "Strategic Conference for Management" where the President and Executive Directors exchange opinions and share information with other Directors, Corporate Auditors, or General Managers of divisions/departments when they decide on and execute important matters relating to execution of their duties. The Strategic Conference for Management held 46 meetings during the fiscal year ended March 31, 2019.
  - (iii) The Company has provided the "Consolidated Business Management Rules" for the execution of the operations of its subsidiaries in order to perform its management and support functions from the viewpoint of consolidated management.
- (4) System to ensure the proper operations of the Company Group
  - (i) Pursuant to the "Consolidated Business Management Rules", the Company properly discusses with its subsidiaries in advance regarding their business plan, annual budgets, and measures to respond to important corporate ethical issues, receives reports on material business matters from them, and dispatches its officers or employees to subsidiaries, as necessary, to supervise and audit them. As of the end of the fiscal year ended March 31, 2019, the Company has dispatched nine Directors, two Corporate Auditors, and two employees.

Furthermore, the President of each subsidiary reports the execution status of its operations to the Company's Board of Directors as necessary; during the fiscal year ended March 31, 2019, six subsidiaries made such reports.

- (ii) Each division/department of the Company assists its subsidiaries to develop a system to comply with corporate ethics and laws and regulations, and a system to comply with business operation laws. During the fiscal year ended March 31, 2019, training sessions and briefings were held for officers and employees of the Company's subsidiaries to discuss topics such as "Prevention of Corporate Fraud", "Prevention of Harassment", and "Act against Delay in Payment of Subcontract Proceeds, Etc. to Subcontractors".
- (5) System to ensure that audits by Corporate Auditors are effectively conducted
  - (i) The Internal Audit Department holds a regular meeting once a month with Standing Corporate Auditors and reports the performance status of internal audits.
  - Standing Corporate Auditors attend important meetings such as the Strategic Conference for Management, the Risk Management Committee, and the Corporate Ethics Committee, etc.
  - (iii) The President attends the Board of Corporate Auditors' meetings to exchange opinions and gather information relating to material business issues, etc.

# **Consolidated Balance Sheet**

As of March 31, 2019

| (Assets)(Liabilities)(138,989)Current assets:(138,989)Current liabilities:(132,000)Cash and deposits33,844Notes and accounts payable - trade26trade37,456Operating20Merchandise and finished goods38,119Short-term loans payable49Work in process11,448Current portion of long-term loans19Raw materials and supplies8,737payable40Accounts receivable - other3,116Accounts payable other12Other7,419Income taxes payable19Allowance for doubtful accounts-1,153Provision for boson lease contracts3Machinery, equipment and vehicles71,913Non-current liabilities:(59Machinery, equipment and vehicles71,913Deferred tax liabilities2Accumulated depreciation-148,177Provision for loss on lease contracts1Land8,289Other148,177Goodwill8,259Other9,244Investments and other assets(58,159)Provision for loss on business4Other4,243Total liabilities10Deferred tax assets4,243Total liabilities10Other8,857Naset retirement benefits for<br>directors (and other difeers)10Investment sand other assets4,243Total liabilities10Other4,243Total liabilities10Allowance for doubtful accounts4,243Total liabilities  | Item                            | Amount    | Item                                   | lions of yen<br>Amount |
|--|---------------------------------|-----------|--|------------------------|
| Current assets:(138,989)<br>(33,844Current liabilities:(132<br>(132<br>(132))Cash and deposits33,844Notes and accounts payable - trade16Notes and accounts receivable -<br>  |                                 | Amount    |  | Amount                 |
| Cash and deposits<br>trade33,844Notes and accounts payable - trade<br>gerating26Merchandise and finished goods38,119Short-term Ioans payable49Work in process8,737Current portion of long-term Ioans<br>payable19Accounts receivable - other<br>Other3,116Accounts payable - other<br>1,14310Allowance for doubtful accounts-1,153Provision for bonuses<br>Provision for bonuses3Non-current assets:<br>Tools, furniture and fixtures<br>Dubr(164,047)Non-current liabilities:<br>(59(59Non-current assets:<br>Tools, furniture and fixtures<br>Other1,820Perovision for loss on lease contracts<br>Other(59Non-current assets:<br>Tools, furniture and fixtures<br>Other1,820Perovision for loss on lease contracts<br>Provision for loss on lease contracts1Intangible assets<br>Other(17,247)Provision for long-term goods<br>warranties3Intangible assets<br>Other(17,247)Provision for retirement benefits for<br>directors (and other assets<br>9,89710Investment securities<br>Deferred tax assets4,2431010Allowance for doubtful accounts4,59131010Investment securities<br>Deferred tax assets4,2431010Allowance for doubtful accounts-163510Intangible assets<br>Other(17,247)Provision for retirement benefits for<br>directors (and other assets<br>0 directors (and other assets<br>Allowance for doubtful accounts-16310Investment securities<br>Deferred  |                                 | (129.090) |  | (122.072)              |
| Notes and accounts receivable -<br>trade37,456Electronically recorded obligations -<br>operating6Merchandise and finished goods38,119Short-term loans payable49Work in process11,448Current portion of long-term loans<br>payable - other11Accounts receivable - other3,116Accounts payable - other12Other7,419Income taxes payable1Allowance for doubtful accounts-1,153Provision for goods warranties<br>Provision for loss on lease contracts1Non-current assets:(164,047)Non-current liabilities:(59Property, plant and equipment<br>Buildings and structures81,388Deferred tax liabilities for land<br>revaluation3Machinery, equipment and vehicles<br>Tools, furniture and fixtures1,192Deferred tax liabilities for land<br>revaluation3Jand48,998Provision for loss on lease contracts1Other-148,177Provision for index on busines<br>withdrawal1Land48,998Provision for index on business<br>withdrawal1Other8,289Provision for long-term goods<br>warrantics1Intangible assets<br>Other(17,247)Provision for long-term doubligations1Investment securities45,913Asset retirement benefit iability10Accumulated depreciation<br>Land-163Shareholders' equity:(41Investment securities(58,159)Asset retirement benefit iability10Investment securities4,243Total liabilit   |                                 |           |  | (132,972)              |
| trade37.430operatingoperatingMerchandise and finished goods38,119Short-term loans payable49Work in process8,737payable11.448Raw materials and supplies8,737payable12Accounts receivable - other3,116Accounts payable - other12Other7,419Income taxes payable12Allowance for doubtful accounts-1,153Provision for bonuses3Property, plant and equipment88,640Long-term loans payable35Buildings and structures81,388Deferred tax liabilities2Machinery, equipment and vehicles81,388Deferred tax liabilities2Accumulated depreciation-148,177Provision for loss on lease contracts1Land-148,177Provision for loss on lease contracts1Other1,820Provision for loss on lease contracts1Intangible assets(17,247)Provision for loss on lease contracts1Goodwill8,289Provision for loss on businesswithdrawalOther8,957Provision for loss on business192Other42,957Shareholders' equity:(91Allowance for doubtful accounts-163Shareholders' equity:(91Allowance for doubtful accounts-163Shareholders' equity:(91Allowance for doubtful accounts-163Shareholders' equity:(91Allowance for doubtful accounts-163Shareholders' equity:(91 <tr< td=""><td></td><td>55,844</td><td>1 0</td><td>26,449</td></tr<>  |                                 | 55,844    | 1 0                                    | 26,449                 |
| Work in process11.448Current portion of long-term loans<br>payable19Raw materials and supplies8,737payable12Accounts receivable - other7,419Income taxes payable - other12Other7,419Income taxes payable - other12Allowance for doubtful accounts-1,153Provision for bonuses3Property, plant and equipment80.808Long-term loans payable12Buildings and structures(164,047)Non-current liabilities:(59Machinery, equipment and vehicles81.388Deferred tax liabilities2Machinery, equipment and vehicles81.388Deferred tax liabilities3Other1.820Provision for long on unrental<br>measures3Accumulated depreciation-148,177Provision for for environmental<br>measures3Land924Provision for for gift certificate<br>exchange losses924Intangible assets(17,247)Provision for long-term goods<br>warrantiesWarrantiesInvestments and other assets(58,159)Provision for long-terment benefits for<br>directors (and other officers)10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10Deferred tax   | trade                           |           | operating                              | 6,438                  |
| Raw materials and supplies<br>Accounts receivable - other8,737<br>3,116payable<br>Accounts payable - other19Accounts receivable - other3,116Accounts payable - other12Allowance for doubtful accounts7,419Income taxes payable1Allowance for doubtful accounts-1,153Provision for bonuses<br>Provision for bonuses3Non-current assets:(164,047)Non-current liabilities:(59Property, plant and equipment<br>Buildings and structures<br>Tools, furniture and fixtures<br>Other192Other71,913<br>1,828Deferred tax liabilities for land<br>revaluation3Other-148,177<br>48,998Provision for loss on lease contracts<br>Provision for loss on lease contracts<br>Provision for loss on lease contracts1Intangible assets<br>Other(17,247)Provision for loss on lease contracts<br>Provision for loss on lease contracts1Intangible assets<br>Other(17,247)Provision for long-term goods<br>warantics924Investments and other assets<br>Investment scurities(58,159)Provision for loss on subiness<br>withdrawal<br>Other192Investments and other assets<br>Other-163Shareholders' equity:<br>Capital stock192Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock192Investment scurities25,913-163Shareholders' equity:<br>Capital stock192Other-163Shareholders' congreshenesive<br>income:100Construction in progress-163Shareholders' equity  |                                 |           |  | 49,610                 |
| Accounts receivable - other5,73payableAccounts receivable - other3,116Accounts payable - other12Allowance for doubtful accounts7,419Income taxes payable - other1Allowance for doubtful accounts-1,153Provision for bonuses3Non-current assets:(164,047)Non-current liabilities:(59Property, plant and equipment(88,640)Long-term loans payable35Buildings and structures71,913Deferred tax liabilities2Machinery, equipment and vehicles81,388Deferred tax liabilities3Tools, furniture and fixtures31,772Provision for loss on lease contracts1Accumulated depreciation-148,177Provision for environmental<br>measures3Land48,998Provision for long-term goods<br>warantiesProvision for long-term goods<br>waranties3Intangible assets(17,247)Provision for long-term goods<br>waranties924Provision for long-term goods<br>waranties4Investments and other assets(58,159)Other442431Investment securities4,5913Other442431Allowance for doubtful accounts-163Shareholders' equity:<br>Capital strok192Other8,957Provision for coss on business<br>withdrawal192Other8,957Other4Allowance for doubtful accounts-163Shareholders' equity:<br>Capital strok192Other8,057Cherrent be   |                                 |           | · · ·                                  | 19,698                 |
| Other<br>Allowance for doubtful accounts7,419<br>-1,153Income taxes payable<br>Provision for bosuses1Allowance for doubtful accounts-1,153Provision for goods warranties<br>Provision for loss on lease contracts<br>Other provision3Non-current assets:<br>Property, plant and equipment<br>Buildings and structures(164,047)<br>(1913)Non-current liabilities:<br>Deferred tax liabilities for land<br>revaluation5Machinery, equipment and vehicles<br>Tools, furniture and fixtures31,772<br>1,820Deferred tax liabilities for land<br>revaluation3Construction in progress924Provision for loss on lease contracts<br>1,820Provision for loss on lease contracts<br>revaluation1Intangible assets<br>Goodwill(17,247)<br>8,289Provision for loss on lease contracts<br>revision for loss on business<br>withdrawal<br>Other1Interef tax assets<br>Other(17,247)<br>8,289Provision for loss on business<br>withdrawal<br>Other9Investments and other assets<br>Allowance for doubtful accounts(58,159)<br>45,913Provision for loss on business<br>withdrawal<br>Other9Investment securities<br>Allowance for doubtful accounts163Sharcholders' equity:<br>Capital stock10Capital stock<br>Capital stock10Capital stock<br>Capital stock10Investment securities<br>Deferred tax assets<br>Other10Capital stock<br>Capital stock10Investment securities<br>Deferred tax assets7474Allowance for doubtful accounts-163Sharcholders' equity:<br>Capital stock10C |                                 |           |  | -                      |
| Allowance for doubtful accounts-1,153Provision for bonuses<br>provision for bos on lease contracts<br>Other provision<br>Other3Non-current assets:(164,047)Non-current liabilities:<br>(88,640)(58,640)Property, plant and equipment<br>Buildings and structures<br>Other(164,047)Non-current liabilities:<br>(98,640)(58,640)Machinery, equipment and vehicles<br>Tools, furniture and fixtures<br>Other81,388Deferred tax liabilities of revision for loss on lease contracts<br>Provision for loss on lease contracts1Accumulated depreciation<br>Land-148,177Provision for loss on lease contracts<br>Provision for loss on lease contracts1Intangible assets<br>Other(17,247)Provision for log-term goods<br>warranties1Intangible assets<br>Other(17,247)Provision for log-term goods<br>warranties1Integrible assets<br>Other(17,247)Provision for logs on business<br>withdrawal<br>Other1Investment securities<br>Allowance for doubtful accounts(58,159)Non-current (liabilities192Investment securities<br>Allowance for doubtful accounts4,5913Other4Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(10Capital stock<br>Capital stock10Capital stock<br>Capital stock10Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10   | Accounts receivable - other     |           |  | 12,402                 |
| Non-current assets:Provision for loss on lease contracts<br>Other provision<br>Other12Non-current labilities:(164,047)<br>Non-current liabilities:(59Buildings and structures71,913<br>81,388Deferred tax liabilities for land<br>revaluation3Machinery, equipment and vehicles<br>Tools, furniture and fixtures71,913<br>81,388Deferred tax liabilities2Accumulated depreciation<br>Land-148,177<br>48,998Provision for loss on lease contracts<br>Provision for loss on lease contracts1Land-148,177<br>48,998Provision for convinomental<br>measures1Juna8,297Provision for cons on business<br>withdrawal<br>Other924Intangible assets<br>Other(17,247)<br>8,289Provision for loss on business<br>withdrawal<br>Other ot lax assets957Investments and other assets<br>Investment securities(58,159)<br>45,913Provision for loss on business<br>withdrawal<br>Other916Allowance for doubtful accounts-163Sinareholders' equity:<br>Capital stock(10Allowance for doubtful accounts-163Sinareholders' equity:<br>Capital stock(10Capital stock10Capital stock10Capital dother comprehensive<br>income:010Allowance for doubtful accounts-163Sinerholders' equity:<br>Capital stock10Allowance for doubtful accounts-163Sinerholders' equity:<br>Capital stock10Deferred tax assets<br>Deferred tax assets-163Sinerholders' equity:<br>Capital stock10Defer   |                                 | 7,419     | Income taxes payable                   | 1,281                  |
| Non-current assets:(164,047)Provision for loss on lease contracts<br>Other provisionBuildings and structures(164,047)Non-current liabilities:(59)Buildings and structures71,913Deferred tax liabilities2Machinery, equipment and vehicles81,388Deferred tax liabilities for land<br>revaluation3Tools, furniture and fixtures31,772revaluation3Other1.820Provision for loss on lease contracts1Land48,998measures1Construction in progress924Provision for loss on lease contracts1Intangible assets(17,247)Provision for long-term goods<br>warrantieswarrantiesIntangible assets(17,247)Provision for loss on business<br>withdrawal0Other8,257Provision for loss on business<br>withdrawal0Investment scurities45,913Other44,243Deferred tax assets(58,159)Stareholders' equity:<br>(21)(91)Allowance for doubtful accounts1-163Stareholders' equity:<br>(21)(91)Capital stock100Capital stock100Capital surplus74Retained earnings74Revaluation reserve for land8Foreign currency translation adjustment<br>Revaluation reserve for land8OtherJapanStareholders' equity:<br>reasury shares10Deferred gains or losses on hedges<br>Revaluation reserve for land8100Accumulated other comprehensive<br>income:100 </td <td>Allowance for doubtful accounts</td> <td>-1,153</td> <td>Provision for bonuses</td> <td>3,644</td>  | Allowance for doubtful accounts | -1,153    | Provision for bonuses                  | 3,644                  |
| Non-current assets:Other provision<br>Other12Non-current lassets:(164,047)Non-current liabilities:(59)Buildings and structures81,388Deferred tax liabilities for land<br>revaluation3Machinery, equipment and vehicles81,388Deferred tax liabilities for land<br>revaluation3Other1,820Provision for loss on lease contracts1Accumulated depreciation<br>Land-148,177Provision for environmental<br>measures3Construction in progress924Provision for gift certificate<br>exchange losses1Intangible assets(17,247)<br>GoodwillProvision for retirement benefits for<br>directors (and other officers)9Investments and other assets(58,159)Provision for loss on business<br>withdrawal<br>Other9Investment securities45,913Other4Deferred tax assets<br>Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10Capital stock<br>Capital stock10Capital stock10Capital stock<br>Capital stock10Capital stock10Capital stock<br>Capital stock10Capital stock10Buildings and structures<br>Deferred gians or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10   |                                 |           | Provision for goods warranties         | 440                    |
| Non-current assets:Other12Property, plant and equipment<br>Buildings and structures(164,047)<br>(19,131Non-current liabilities:12Machinery, equipment and vehicles<br>Tools, furniture and fixtures71,913<br>(18,20)Deferred tax liabilities for land<br>revaluation33Other1,820Deferred tax liabilities for land<br>revaluation3Accumulated depreciation<br>Land-148,177<br>(18,998)Provision for loss on lease contracts1Land-148,177<br>(19,247)Provision for gift certificate<br>exchange losses924Intangible assets<br>Other(17,247)Provision for log-term goods<br>warrantieswarrantiesIntangible assets<br>Other(17,247)Provision for retirement benefits for<br>directors (and other officers)924Investments and other assets<br>Allowance for doubtful accounts(58,159)Provision for log-term goods<br>warranties924Investment securities<br>Allowance for doubtful accounts45,913<br>(Net assets)(163100<br>(2apital stock100<br>(2apital stockAllowance for doubtful accounts-163Shareholders' equity:<br>(2apital stock100<br>(2apital stock100<br>(2  |                                 |           | Provision for loss on lease contracts  | 348                    |
| Non-current assets:(164,047)Non-current liabilities:(59Property, plant and equipment(88,640)Cong-term loans payable35Machinery, equipment and vehicles81,388Deferred tax liabilities for land3Tools, furniture and fixtures1,820Provision for loss on lease contracts1Other1,8217Provision for loss on lease contracts1Land-1.48,177Provision for loss on lease contracts1Land-1.48,177Provision for lorg-term goodswarrantiesIntangible assets(17,247)Provision for long-term goodswarrantiesOther8,289Provision for loss on businesswithdrawalOther8,957Provision for loss on businesswithdrawalOther8,957Provision for loss on business1Investments and other assets(58,159)Asset retirement benefit liability10Allowance for doubtful accounts-163Shareholders' equity:(91Capital stock10Capital stock10Capital stock10Capital stock10Capital stock10Capital stock10Deferred gains or losses on hedgesRevaluation reserve for land8Foreign currency translation adjustmentRemeasurements of defined benefit10Investments and other assets010Investment securities-163Shareholders' equity:10Allowance for doubtful accounts-163Shareholders' equity:10 <t< td=""><td></td><td></td><td>Other provision</td><td>444</td></t<>   |                                 |           | Other provision                        | 444                    |
| Property, plant and equipment<br>Buildings and structures(88,640)<br>71,913Long-term loans payable<br>Deferred tax liabilities for land<br>revaluation35Machinery, equipment and vehicles<br>Tools, furniture and fixtures81,388<br>31,772Deferred tax liabilities for land<br>revaluation3Other<br>Accumulated depreciation<br>Land-148,177<br>48,998Provision for loss on lease contracts1Construction in progress-148,177<br>48,999Provision for or gift certificate<br>exchange losses924Intangible assets<br>Other(17,247)<br>8,289Provision for loss on business<br>warranties924Interstington<br>Goodwill8,957Provision for loss on business<br>warranties924Investments and other assets<br>Deferred tax assets(17,247)<br>8,259Provision for loss on business<br>withdrawal<br>Other924Investment securities<br>Deferred tax assets(58,159)<br>45,913Other4Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock92Allowance for doubtful accounts-163Shareholders' equity:<br>reasury shares91Capital stock10Capital stock  |                                 |           | Other                                  | 12,213                 |
| Property, plant and equipment<br>Buildings and structures(88,640)<br>71,913Long-term loans payable<br>Deferred tax liabilities35Machinery, equipment and vehicles<br>Tools, furniture and fixtures81,388<br>31,772Deferred tax liabilities for land<br>revaluation3Other1.820<br>-148,177Provision for loss on lease contracts1Accumulated depreciation<br>Land-148,177<br>48,998<br>924Provision for loss on lease contracts1Intangible assets<br>Other(17,247)Provision for gift certificate<br>exchange losses924Intangible assets<br>Other(17,247)Provision for rotirement benefits for<br>directors (and other officers)924Investments and other assets<br>Investment securities(58,159)<br>45,913Other4Deferred tax assets<br>Other(58,159)Other4Allowance for doubtful accounts-163Sharcholders' equity:<br>reasing stars(91<br>Capital stock10<br>Capital stock10<br>Capital stockAllowance for doubtful accountsCapital stock<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10  | Non-current assets:             | (164,047) | Non-current liabilities:               | (59,647                |
| Buildings and structures71,913<br>81,388Deferred tax liabilities2Machinery, equipment and vehicles<br>Tools, furniture and fixtures81,388<br>31,772<br>1,820Deferred tax liabilities for land<br>revaluation3Other1,820<br>1,48,177<br>48,998Provision for loss on lease contracts<br>Provision for git certificate<br>exchange losses<br>Provision for long-term goods<br>warranties1Intangible assets<br>Other(17,247)<br>8,289Provision for loss on business<br>warranties924Intangible assets<br>Other(17,247)<br>8,289Provision for loss on business<br>withdrawal<br>Other provision<br>Mithdrawal0Investments and other assets<br>Investment securities(58,159)<br>45,913Other<br>Machiner, equities10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91<br>Capital stock10<br>Capital stockAllowance for doubtful accounts-163Shareholders' equity:<br>Valuation difference on available-for-<br>sale securities10<br>Poferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10  | Property, plant and equipment   | (88,640)  | Long-term loans payable                | 35,106                 |
| Machinery, equipment and vehicles<br>Tools, furniture and fixtures81,388<br>31,772Deferred tax liabilities for land<br>revaluation3Other1.820Provision for loss on lease contracts1Accumulated depreciation<br>Land-148,177<br>48,998Provision for environmental<br>measures1Construction in progress924Provision for environmental<br>measures1Intangible assets(17,247)<br>GoodwillProvision for retirement benefits for<br>directors (and other officers)9Other8,957Provision for loss on business<br>withdrawal0Other8,957Provision for loss on business<br>withdrawal0Investments and other assets<br>Investment securities(58,159)<br>45,913Asset retirement benefit liability10Other8,165(Net assets)192Other-163Shareholders' equity:<br>Capital stock10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10Valuation difference on available-for-<br>sale securities1010Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10  |                                 | 71,913    |  | 2,451                  |
| Tools, furniture and fixtures31,772revaluation3Other1,820Provision for loss on lease contracts1Accumulated depreciation-148,177Provision for environmentalLand48,998measuresConstruction in progress924Provision for gift certificateIntangible assets(17,247)Provision for long-term goodsGoodwill8,289directors (and other officers)Other8,957Provision for loss on businessWithdrawalOther provisionInvestments and other assets(58,159)Investment securities45,913Other8,165Allowance for doubtful accounts-163Allowance for doubtful accounts-163Nater of a doubtful accounts-163Capital surplus74Capital surplus74Retained earnings74Capital surplus74Retained earnings74Capital stock10Capital stock10Capital stock10Capital stock10Capital stock10Capital stock10Capital stock10See securitiesDeferred gains or losses on hedgesRevaluation reserve for land8Foreign currency translation adjustmentRemeasurements of defined benefitplans10   |                                 |           | Deferred tax liabilities for land      |                        |
| Other1,820Provision for loss on lease contracts1Accumulated depreciation-148,177Provision for environmental1Land48,998measuresProvision for gift certificateConstruction in progress924Provision for for gift certificateIntangible assets(17,247)Provision for long-term goodsGoodwill8,289directors (and other officers)Other8,957Provision for loss on businessInvestments and other assets(58,159)Investment securities45,913Deferred tax assets4,243Other8,165Allowance for doubtful accounts-163Shareholders' equity:<br>capital stock(91<br>Capital stockAllowance for doubtful accounts-163Netarende armings<br>reserve shares<br>Accumulated other comprehensive<br>income:74<br>Valuation difference on available-for-<br>sale securitiesValuation difference on available-for-<br>sale securities16<br>Poreign currency translation adjustment<br>Remeasurements of defined benefitJaneUnder<br>Lapital stock10<br>Lapital stockJaneJane<br>Lapital stock10<br>Retained earnings  |                                 |           |  | 3,614                  |
| Accumulated depreciation<br>Land-148,177<br>48,998Provision for environmental<br>measuresConstruction in progress924Provision for og fit certificate<br>exchange losses<br>Provision for long-term goods<br>warrantiesIntangible assets(17,247)Provision for long-term goods<br>warrantiesIntangible assets(17,247)Provision for long-term goods<br>warrantiesOther8,957Provision for loss on business<br>withdrawal<br>Other provision<br>Retirement benefit liability10Investments and other assets<br>Investment securities(58,159)<br>45,913Asset retirement obligations<br>Other192Other8,165(Net assets)192Other-163Shareholders' equity:<br>(Q91<br>Capital stock<br>Treasury shares<br>Accumulated other comprehensive<br>income:<br>Valuation difference on available-for-<br>sale securities<br>Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>in plans10   |                                 |           |  | 1,483                  |
| Land48,998measuresConstruction in progress924Provision for gift certificate<br>exchange losses<br>Provision for long-term goods<br>warrantiesIntangible assets(17,247)Provision for retirement benefits for<br>directors (and other officers)Goodwill8,289directors (and other officers)Other8,957Provision for loss on business<br>withdrawal<br>Other provisionInvestments and other assets(58,159)Investment securities45,913Deferred tax assets4,243Other8,165Allowance for doubtful accounts-163Shareholders' equity:<br>(2apital surplus(91<br>Capital surplusCapital surplus<br>necturities74<br>Treasury shares<br>Accumulated other comprehensive<br>income:Valuation difference on available-for-<br>sale securities10<br>Provision for losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit   |                                 |           |  |                        |
| Construction in progress924Provision for gift certificate<br>exchange losses<br>Provision for long-term goods<br>warrantiesIntangible assets<br>Goodwill(17,247)Provision for retirement benefits for<br>directors (and other officers)Other8,289Provision for loss on business<br>withdrawal<br>Other provision<br>Retirement benefit liabilityInvestments and other assets<br>Investment securities(58,159)Deferred tax assets<br>Other45,913Other8,165Allowance for doubtful accounts-163Shareholders' equity:<br>Capital surplus<br>Retained earnings(91<br>Capital surplus<br>Retained earnings74<br>Treasury shares<br>Accumulated other comprehensive<br>income:(18<br>Valuation difference on available-for-<br>sale securities<br>Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans   |                                 |           |  | 349                    |
| Intangible assets(17,247)exchange lossesGoodwill8,289Provision for long-term goods<br>warrantiesOther8,289directors (and other officers)Other8,957Provision for loss on business<br>withdrawal<br>Other provisionInvestments and other assets(58,159)Investment securities45,913Deferred tax assets42,43Other8,165Allowance for doubtful accounts-163Shareholders' equity:<br>capital stock(91<br>Capital stockCapital stock10<br>Capital stockCapital surplus<br>nee:74<br>Treasury sharesValuation difference on available-for-<br>sale securities10<br>Perred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit   |                                 |           |  |                        |
| Intangible assets(17,247)Provision for long-term goods<br>warrantiesIntangible assets(17,247)Provision for retirement benefits for<br>directors (and other officers)Other8,289directors (and other officers)Other8,957Provision for loss on business<br>withdrawalInvestments and other assets(58,159)Asset retirement obligationsInvestment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)5Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock10<br>Capital stock10<br>Capital surplusTreasury shares74<br>Treasury shares74<br>Retained earnings74<br>Treasury shares10<br>Capital stockValuation difference on available-for-<br>sale securities10<br>Deferred gains or losses on hedges<br>Revaluation reserve for land8<br>Revaluation adjustment<br>Remeasurements of defined benefit<br>plans8  | construction in progress        | 724       |  | 155                    |
| Intangible assets<br>Goodwill<br>Other(17,247)<br>8,289warranties<br>Provision for retirement benefits for<br>directors (and other officers)<br>Provision for loss on business<br>withdrawal<br>OtherInvestments and other assets<br>Investment securities(58,159)<br>45,913Provision for loss on business<br>withdrawal<br>Other10Investment securities<br>Other45,913Other4Deferred tax assets<br>Other4,243Total liabilities192Other8,165(Net assets)5Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91<br>Capital stock10<br>Capital stock10<br>Capital stockValuation difference on available-for-<br>sale securities<br>Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10   |                                 |           |  |                        |
| Goodwill8,289directors (and other officers)Other8,957Provision for loss on business<br>withdrawal<br>Other provision<br>Retirement benefit liability10Investments and other assets(58,159)Asset retirement obligations192Investment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)5Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91<br>Capital stock10<br>Capital stockCapital stock10<br>Capital stock10<br>Capital stock10<br>Capital stock10<br>Capital stockValuation difference on available-for-<br>sale securities10<br>Deferred gains or losses on hedges<br>Revaluation reserve for land8<br>8<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans8  |                                 |           |  | 82                     |
| Other8,957Provision for loss on business<br>withdrawal<br>Other provision<br>Retirement benefit liability10Investments and other assets(58,159)Asset retirement obligations102Investment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)102Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91<br>Capital surplus<br>Retained earnings74<br>Treasury sharesAccumulated other comprehensive<br>income:(18<br>Valuation difference on available-for-<br>sale securities108<br>Coreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans103   | Intangible assets               | (17,247)  | Provision for retirement benefits for  | 36                     |
| Other8,957Provision for loss on business<br>withdrawal<br>Other provision<br>Retirement benefit liability10Investments and other assets(58,159)Asset retirement obligations0Investment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital surplus(91Capital surplus74Treasury shares74Accumulated other comprehensive<br>income:(18Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans8  | Goodwill                        | 8,289     | directors (and other officers)         | 30                     |
| Investments and other assets(58,159)withdrawal<br>Other provision<br>Retirement benefit liability10Investment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91Capital stock10Capital stock10Capital stock10Capital stock10Capital surplus7Retained earnings74Treasury sharesAccumulated other comprehensive<br>income:(18Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land8Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10   | Other                           |           | Provision for loss on business         |                        |
| Investments and other assets(58,159)Other provision<br>Retirement benefit liability10Investment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)10Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91Capital surplus7Retained earnings74Treasury shares74Treasury shares10Accumulated other comprehensive<br>income:1010Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land8Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10   |                                 | - ,       |  | 32                     |
| Investments and other assetsRetirement benefit liability10Investment securities45,913Other4Deferred tax assets42,43Total liabilities192Other8,165(Net assets)10Allowance for doubtful accounts-163Shareholders' equity:(91Capital stock10Capital stock10Capital surplus7Retained earnings74Treasury sharesAccumulated other comprehensive(18Accumulated other comprehensive10Deferred gains or losses on hedgesRevaluation reserve for land8Foreign currency translation adjustmentRemeasurements of defined benefit10InvestoreInterpreter of the plans10InvestoreInterpreter of the plans10InvestoreInterpreter of the plans10InvestoreInterpreter of the plans10Interpreter of the plansInterpreter of the plans10Interpreter of the plansInterpreter of the plans10Interpreter of the plansInterpreter of the plans10   |                                 |           |  | 97                     |
| Investments and other assets(58,159)Asset retirement obligationsInvestment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)102Allowance for doubtful accounts-163Shareholders' equity:(91Capital stock10Capital stock10Capital surplus7Retained earnings74Treasury sharesAccumulated other comprehensive(18Valuation difference on available-forsale securitiesDeferred gains or losses on hedges10Deferred gains or losses on hedgesRevaluation reserve for land8Foreign currency translation adjustmentRemeasurements of defined benefit10   |                                 |           |  | 10,602                 |
| Investment securities45,913Other4Deferred tax assets4,243Total liabilities192Other8,165(Net assets)101Allowance for doubtful accounts-163Shareholders' equity:(91Capital stock10Capital stock10Capital stock10Capital surplus7Retained earnings74Treasury shares74Treasury sharesAccumulated other comprehensive(18Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedgesRevaluation reserve for landForeign currency translation adjustment<br>Remeasurements of defined benefit8  | Investments and other assets    | (58 159)  |  | 888                    |
| Deferred tax assets4,243Total liabilities192Other8,165(Net assets)1Allowance for doubtful accounts-163Shareholders' equity:(91Capital stock10Capital stock10Capital surplus7Retained earnings74Treasury shares4Accumulated other comprehensive(18Valuation difference on available-forsale securities10Deferred gains or losses on hedges10Revaluation reserve for land8Foreign currency translation adjustment8Remeasurements of defined benefit10plans10   |                                 |           |  | 4,748                  |
| Other8,165(Net assets)(91Allowance for doubtful accounts-163Shareholders' equity:(91Capital stock10Capital surplus7Retained earnings74Treasury shares74Accumulated other comprehensive(18income:Valuation difference on available-forsale securitiesDeferred gains or losses on hedges8Revaluation reserve for land8Foreign currency translation adjustment8Remeasurements of defined benefit10plans9  |                                 |           |  | 192,620                |
| Allowance for doubtful accounts-163Shareholders' equity:<br>Capital stock(91<br>10<br>Capital surplusCapital surplus7Retained earnings74<br>Treasury sharesAccumulated other comprehensive<br>income:(18<br>Valuation difference on available-for-<br>sale securitiesDeferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans   |                                 |           |  | 192,020                |
| Capital stock10Capital surplus7Retained earnings74Treasury shares74Accumulated other comprehensive(18income:10Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans8  |                                 |           |  | (01.024                |
| Capital surplus7Retained earnings74Treasury shares74Treasury shares74Accumulated other comprehensive(18income:10Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges10Revaluation reserve for land8Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans10  | Allowance for doubling accounts | -105      |  | (91,034                |
| Retained earnings74Treasury shares74Treasury shares74Accumulated other comprehensive<br>income:(18Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land8Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans8   |                                 |           |  | 10,000                 |
| Treasury shares(18Accumulated other comprehensive<br>income:(18Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land8Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans8  |                                 |           |  | 7,245                  |
| Accumulated other comprehensive<br>income:(18Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges<br>Revaluation reserve for land8Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans9  |                                 |           |  | 74,124                 |
| income: (18<br>Valuation difference on available-for-<br>sale securities 10<br>Deferred gains or losses on hedges<br>Revaluation reserve for land 8<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans   |                                 |           |  | -335                   |
| Valuation difference on available-for-<br>sale securities10Deferred gains or losses on hedges2Revaluation reserve for land8Foreign currency translation adjustment8Remeasurements of defined benefit<br>plans10  |                                 |           | -                                      | (18,186                |
| Deferred gains or losses on hedges<br>Revaluation reserve for land 8<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans  |                                 |           | Valuation difference on available-for- | 10,099                 |
| Revaluation reserve for land 8<br>Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans  |                                 |           |  | -104                   |
| Foreign currency translation adjustment<br>Remeasurements of defined benefit<br>plans  |                                 |           |  | -                      |
| Remeasurements of defined benefit plans  |                                 |           |  | 8,190                  |
| plans  |                                 |           |  | 878                    |
| plans  |                                 |           |  | -876                   |
| Non controlling interacts (1   |                                 |           | pians                                  |                        |
|  |                                 |           | Non-controlling interests              | (1,194                 |
|  |                                 |           |  | 110,415<br>303,036     |

# **Consolidated Statements of Income**

From April 1, 2018 to March 31, 2019

|   | Millions of yen |
|---|-----------------|
| Item  | Amount          |
| Net sales   | 247,293         |
| Cost of sales   | 150,955         |
| Gross profit  | 96,338          |
| Selling, general and administrative expenses                  | 86,943          |
| Operating profit  | 9,394           |
| Non-operating income  | (4,794)         |
| Interest income   | 188             |
| Dividend income   | 774             |
| Share of profit of entities accounted for using equity method | 1,941           |
| Other   | 1,889           |
| Non-operating expenses  | (2,777)         |
| Interest expenses   | 985             |
| Other   | 1,791           |
| Ordinary profit   | 11,410          |
| Extraordinary income  | (363)           |
| Gain on sales of non-current assets                           | 257             |
| Gain on sales of memberships                                  | 106             |
| Profit before income taxes                                    | 11,774          |
| Income taxes - current  | 2,409           |
| Income taxes - deferred                                       | 35              |
| Profit  | 9,329           |
| Profit attributable to non-controlling interests              | 79              |
| Profit attributable to owners of parent                       | 9,249           |

Millions of yen

# Non-Consolidated Balance Sheet As of March 31, 2019

|                                 | T       | M                                      | illions of yen |
|---------------------------------|---------|--|----------------|
| Item                            | Amount  | Item                                   | Amount         |
| (Assets)                        |         | (Liabilities)                          |                |
| Current assets:                 | 67,525  |  | 73,240         |
| Cash and deposits               | 13,904  | Short-term loans payable               | 47,811         |
| Prepaid expenses                | 378     | Current portion of long-term loans     | 10.092         |
| Short-term loans receivable     | 45,472  | payable                                | 19,082         |
| Accounts receivable - other     | 7,044   | Lease obligations (current)            | 1              |
| Other                           | 725     | Accounts payable - other               | 2,577          |
|                                 |         | Accrued expenses                       | 443            |
|                                 |         | Income taxes payable                   | 13             |
|                                 |         | Deposits received                      | 3,018          |
|                                 |         | Unearned revenue                       | 214            |
| Non-current assets:             | 109,115 |  | 78             |
| Property, plant and equipment   |         | Non-current liabilities:               | 48,370         |
| Buildings                       | 4,171   | Long-term loans payable                | 34,740         |
| Tools, furniture and fixtures   | 811     | Lease obligations (non-current)        | 6              |
| Land                            | 18,460  |  | 2,912          |
| Leased assets                   | 8       | Deferred tax liabilities for land      |                |
| Leased assets                   | 0       | revaluation                            | 3,614          |
|                                 |         | Provision for loss of subsidiaries and |                |
|                                 |         | associates                             | 2,479          |
| Intangible assets               | 2,594   |  | 143            |
| Leasehold right                 | 1,952   | Provision for stock benefits           | 87             |
| Trademark right                 | 1,932   | Asset retirement obligations (non-     | 07             |
| Software                        | 611     | current)                               | 319            |
| Other                           | 20      | ,                                      | 3,628          |
| Other                           | 20      | Guarantee deposits                     | -              |
|                                 |         | Other<br>Tatal lish ilitian            | 437            |
|                                 |         | Total liabilities                      | 121,610        |
| <b>T 1</b> . <b>1</b>           | 02.070  | (Net assets)                           | 20.100         |
| Investments and other assets    | 83,069  | 1 0                                    | 38,109         |
| Investment securities           | 20,670  | Capital stock                          | 10,000         |
| Shares of subsidiaries and      | 59,899  | Capital surplus                        | 6,625          |
| associates                      |         | Legal capital surplus                  | 2,378          |
| Investments in capital          | 0       | Other capital surplus                  | 4,246          |
| Long-term loans receivable from | 10,071  | Retained earnings                      | 21,793         |
| subsidiaries and associates     | 10,071  | Legal retained earnings                | 121            |
| Claims provable in bankruptcy,  |         | Other retained earnings                |                |
| claims provable in              | 33      | Retained earnings brought              | 21,672         |
| rehabilitation and other        |         | forward                                | 21,072         |
| Long-term prepaid expenses      | 12      | Treasury shares                        | -309           |
| Guarantee deposits              | 2,298   |  | 16,920         |
| Other                           | 236     | Valuation difference on available-for- | 0.010          |
| Allowance for doubtful accounts | -10,153 | sale securities                        | 8,918          |
|                                 |         | Deferred gains or losses on hedges     | -188           |
|                                 |         | Revaluation reserve for land           | 8,190          |
|                                 |         | Total net assets                       | 55,029         |
| Total assets                    | 176 640 | Total liabilities and net assets       | 176,640        |

# Non-Consolidated Statements of Income From April 1, 2018 to March 31, 2019

|   | Millions of yen |
|---|-----------------|
| Item  | Amount          |
| Operating revenue   | (11,301)        |
| Dividend from subsidiaries and associates                                 | 6,420           |
| Management fee income   | 2,078           |
| Royalty income  | 2,802           |
| Operating expenses  | 9,275           |
| Operating profit  | 2,025           |
| Non-operating income  | (1,856)         |
| Interest income   | 671             |
| Dividend income   | 757             |
| Other   | 427             |
| Non-operating expenses  | (1,190)         |
| Interest expenses   | 884             |
| Rental expenses on real estate  | 207             |
| Other   | 97              |
| Ordinary profit   | 2,691           |
| Extraordinary income  | (326)           |
| Gain from forgiveness of consolidated tax payable                         | 326             |
| Extraordinary losses  | (290)           |
| Provision of allowance for investment loss of subsidiaries and affiliates | 290             |
| Profit before income taxes  | 2,727           |
| Income taxes - current  | -904            |
| Income taxes - deferred   | -88             |
| Profit  | 3,719           |

Certified copy of audit report on the consolidated financial statements by the Accounting Auditor

#### **Independent Auditor's Report**

May 13, 2019

KPMG AZSA LLC

Junichi Obi [seal] Designated Limited Partner Engagement Partner Certified Public Accountant

Akira Nishino [seal] Designated Limited Partner Engagement Partner Certified Public Accountant

Osamu Takagi [seal] Designated Limited Partner Engagement Partner Certified Public Accountant

The Board of Directors SEIKO HOLDINGS CORPORATION

We have audited the consolidated financial statements, comprising the consolidated balance sheets, the consolidated statements of income, the consolidated statements of changes in shareholders' equity and the notes to the consolidated financial statements of SEIKO HOLDINGS CORPORATION for the consolidated fiscal year from April 1, 2018 to March 31, 2019 in accordance with Article 444, Paragraph 4 of the Companies Act.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with corporate accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance as to whether the consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence for the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the application thereof, and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and results of operations for the period covered by the aforementioned consolidated financial statements of the corporate group comprising Seiko Holdings Corporation and its consolidated subsidiaries in conformity with corporate accounting principles generally accepted in Japan.

#### Conflicts of Interest

Our firm or its engagement partners have no interest in the Company which should be disclosed in compliance with the Certified Public Accountants Act.

Certified copy of audit report (on the non-consolidated financial statements) by the Accounting Auditor

#### **Independent Auditor's Report**

May 13, 2019

KPMG AZSA LLC

Junichi Obi [seal] Designated Limited Partner Engagement Partner Certified Public Accountant

Akira Nishino [seal] Designated Limited Partner Engagement Partner Certified Public Accountant

Osamu Takagi [seal] Designated Limited Partner Engagement Partner Certified Public Accountant

The Board of Directors SEIKO HOLDINGS CORPORATION

We have audited the financial statements, comprising the balance sheets, the statements of income, the statements of changes in shareholders' equity and the notes to the financial statements, and accompanying schedules thereto of SEIKO HOLDINGS CORPORATION for the 158th fiscal year from April 1, 2018 to March 31, 2019 in accordance with Article 436, Paragraph 2, Item 1 of the Companies Act.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements and accompanying schedules thereto in accordance with corporate accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of financial statements and accompanying schedules thereto that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements and accompanying schedules thereto based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance as to whether the financial statements and accompanying schedules thereto are free from material misstatement.

An audit involves performing procedures to obtain audit evidence for the amounts and disclosures in the financial statements and accompanying schedules thereto. The procedures selected depend on the

auditors' judgment, including the assessment of risks of material misstatement of the financial statements and accompanying schedules thereto, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements and accompanying schedules thereto in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the application thereof, and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and accompanying schedules thereto.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements and accompanying schedules thereto referred to above present fairly, in all material respects, the financial position and results of operations for the period covered by the aforementioned financial statements and accompanying schedules thereto in conformity with corporate accounting principles generally accepted in Japan.

#### Conflicts of Interest

Our firm or its engagement partners have no interest in the Company which should be disclosed in compliance with the Certified Public Accountants Act.

#### Certified copy of audit report by the Board of Corporate Auditors

#### Audit Report

The Board of Corporate Auditors has deliberated on, prepared and submitted this Audit Report as below, based on the audit reports made by the Corporate Auditors concerning the execution of duties by Directors for the fiscal year ended March 31, 2019 (from April 1, 2018 to March 31, 2019).

- 1. Methods and contents of the audit by Corporate Auditors and Board of Corporate Auditors
- (1) The Board of Corporate Auditors established the audit policies and division of duties, received reports regarding the implementation of the audit and results thereof from the respective Corporate Auditors, as well as reports regarding the execution of duties from Directors and the Accounting Auditor, and requested explanations as necessary.
- (2) In accordance with the audit policies and division of duties determined by the Board of Corporate Auditors, each Corporate Auditor made efforts to collect information and establish proper circumstances for the audit by communicating with the Directors, the internal audit department and other employees, and performed an audit using the following methods:
  - (i) Attending Board of Directors meetings and other important meetings to receive reports regarding the execution of duties from Directors and employees, and requested explanations as necessary. Each Corporate Auditor also inspected important decisionmaking documents and other materials, and examined the status of operations and the condition of the assets of the Company. With regard to subsidiaries, the Corporate Auditors communicated and exchanged information with directors and corporate auditors thereof, and received reports on business from those subsidiaries as necessary.
  - (ii) With regard to the resolutions by the Board of Directors, described in the business report, regarding the establishment of systems to ensure that the Directors' duties are performed in conformity of laws, regulations and the Articles of Incorporation of the Company and those other systems which are provided for in Article 100, Paragraphs 1 and 3 of the Ordinance for Enforcement of the Companies Act of Japan as systems necessary to ensure proper business operations of a corporate group comprised of a stock company and its subsidiaries, as well as the systems (internal control system) established in accordance with the aforementioned resolutions of the Board of Directors, the Corporate Auditors also periodically received reports from Directors and employees regarding the development and operation thereof, requested explanations as necessary, and expressed opinions.
  - (iii) The Corporate Auditors monitored and examined whether the Accounting Auditor was maintaining an independent position and conducting audits appropriately, obtained reports on the execution of duties from the Accounting Auditor, and requested explanations as necessary. In addition, the Corporate Auditors were informed by the Accounting Auditor that a "system to ensure the duties are performed properly" (the matters stipulated in the respective items of Article 131 of Corporate Accounting Rules) had been implemented in accordance with the "quality management standards concerning audits" (Business Accounting Deliberation Council, October 28, 2005), and requested explanations as necessary.

In accordance with the aforementioned procedures, the Corporate Auditors reviewed the

business report and accompanying schedules thereto, and the financial statements (nonconsolidated balance sheets, non-consolidated statements of income, non-consolidated statements of changes in shareholders' equity, and notes to non-consolidated financial statements) and accompanying schedules thereto, and consolidated financial statements (consolidated balance sheets, consolidated statements of income, consolidated statements of changes in shareholders' equity, and notes to consolidated financial statements) for the fiscal year ended March 31, 2019.

- 2. Results of audits
- (1) Results of the audit on business reports and related materials
  - (i) The business report and accompanying schedules thereto fairly present the condition of the Company in accordance with the laws, regulations and the Articles of Incorporation of the Company.
  - (ii) Regarding the execution of duties by Directors, there were no instances of misconduct or material matters in violation of laws, regulations, or the Articles of Incorporation of the Company.
  - (iii) The contents of resolutions by the Board of Directors with regard to the internal control system are reasonable. Additionally, regarding the descriptions of the relevant internal control system in the business report and the execution of duties by Directors under the relevant internal control system, there are no matters to be pointed out.
- (2) Results of the audit of the non-consolidated financial statements and accompanying schedules thereto

The methods and results of the audit by KPMG AZSA LLC, Accounting Auditor, are fair and reasonable.

(3) Results of the audit of the consolidated financial statements

The methods and results of the audit by KPMG AZSA LLC, Accounting Auditor, are fair and reasonable.

May 14, 2019

Board of Corporate Auditors Seiko Holdings Corporation

Seiichi Mikami [seal] Standing Corporate Auditor

Haruhiko Takagi [seal] Standing Corporate Auditor

Yoshiaki Yamauchi [seal] Outside Corporate Auditor

Yoshiro Aoki [seal] Outside Corporate Auditor

Tomoyasu Asano [seal] Outside Corporate Auditor